

Tara A. Turner

Paducah, KY 42003

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PROFESSIONAL SUMMARY

Experienced Store Manager with a 15 year background in the retail industry.

EXPERIENCE

Store Manager, Houchens Industries

Bowling Green, KY 08/2008-05/2016

- 100% Responsible for the day to day operation of store including staffing, cash control, loss prevention, inventory management, sales, customer service, receiving, and cost Controls
- Won many sales contests over 8 years beating larger and much higher volume stores
- Worked closely with district manager on a variety of projects including opening new locations, remerchandising existing locations, and closing stores that had been sold
- Only store manager entrusted to manage multiple locations during store manager leaves
- Recognized as the "go to" manager for questions or problems. Mentored and trained other store managers within the company
- Created and implemented a process for daily fuel balancing that was adopted by entire company and reduced loss by 20%
- Doubled sales in 6 years through merchandising and customer service
- Raised almost \$7,000 for Courageous Kids in four weeks placing #1 in the company

Field Merchandiser, Mosaic

Bowling Green, KY 02/2007-08/2008

- Visited stores to ensure proper display and product placement for clients
- Created and photographed appealing displays to promote sales and product awareness
- Reported detailed notes to clients through handheld device
- Only Field agent in my district to be Recognized for 100% compliance every month
- Was entrusted with multiple routes after only 4 months with the company

Assistant Manager, Southside Consignment

Paducah, KY 06/2001-02/2007

- Responsible for recruiting customers and negotiating pricing of merchandise to ensure competitive market pricing
- Accepted, merchandised, and inventoried all products in the store and maintained all client accounts
- Played a big part in the success of the store which led to opening of a second location in 2004 and a third in 2007

SKILLS

Natural leader, able to motivate a team

Creative thinker full of new ideas

Excellent merchandising skills

Driven and Highly Competitive

Focused and goal oriented

Proficient in computers and type 60 wpm

EDUCATION

Indian River State College 1998-2000

Martin County High School Graduated in 1998