

Thomas M. Carroll

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Career Summary

Self motivated, hard-working, principal-centered, results driven professional. Fourteen years of business and leadership experience in a corporate environment. Excellent analytical, organizational and leadership skills. Exemplary internal and external relationship manager skilled in building long lasting relationships. Proactive thinker with the ability to see the big picture while not losing sight of the details that drive business. Pursuing an environment with new challenges and room for growth.

Key Strengths

Conflict Resolution, Creative Problem Solving, Leadership Skills, Proofreading/Technical Writer, Vendor Management, P&L Accountability, Semi-fluent in Spanish

Employment History

BIAGGI'S RISTORANTE ITALIANO – Colorado Springs, CO

Executive Chef/Manager; 2001 to 2018

- Hired as line cook at flagship store, promoted to sous chef, promoted to executive
- Fifteen years of management experience; past fourteen years as executive management
- Manage a team of 60 employees (including salaried managers); additional employees nationally
- Annual budget ranging from \$2.8 million to \$3.4 million in net sales
- Exceeded operating profit six of last eight years by an average of 16.6%
- Ranked number one nationally with labor to profit earned ratio (efficiency) for 6 of last 7 years
- Solely responsible for \$790,000 in purchases, on average annually, for 14 years
- Number 1 labor cost and food cost from 2013 through 2017 nationwide
- Additional responsibility for trouble shooting national issues and visiting other locations to resolve their in-house P&L concerns
- Developed cost effective strategies including competitive bidding from multiple vendors
- Partner of the Year, nationwide, 2 of the last 4 years

Education

ILLINOIS WESLEYAN UNIVERSITY - Bachelors of Arts in English, 2001

References Available Upon Request