

**EARL C COLLINS**  
531 S COUNTY TRL APT 2  
Exeter, RI 02822-3405  
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## **Objective**

To Obtain a position in Sales or as a Driver.

## **Ability Summary**

### **Employment History**

#### **10 Wheel Dump Truck Driver**

08/2013 - Current                      Material Sand and Stone                      618 Greenville Rd., North Smithfield, RI

Drive a ten wheel dump truck and various other equipment in the process of stone and sand material in a quarry.

#### **Sales Consultant**

04/2011 - 06/2012                      Flood Ford, Lincoln of Narragansett                      Narragansett, RI

Performed sales as well as follow up with customers new and old to the dealership, as well as introduced them to the procedures of the service and parts department..

#### **Welder, Combination**

05/2007 - 02/2010                      Senesco Marine                      North Kingstown, RI

Welded components for the building of barges and tugs..

#### **Driver**

05/2006 - 04/2007                      Arnold Lumber                      Fairgrounds Road, West Kingston, RI

Drove CDL and non CDL trucks delivering wood products.

#### **Sales Consultant**

02/2002 - 03/2006                      Bald Hill Subaru-dod - FROM UI                      1035 Bald Hill Rd, Warwick, RI

Sold Cars To Customers And Helped Them With Their Concerns

#### **Truck Driver**

06/1999 - 03/2002                      Exeter Fuel co.                      Exeter, RI

Fuel truck deliveries as well as service work on boilers, from cleaning to the replacement of them and the removal of tanks....

#### **Truck Driver**

08/1997 - 06/1999                      Richmond Sand and Gravel                      Richmond, RI

Drove dump truck delivering material to job sites as designated by the dispatcher.

#### **Sales Consultant**

02/1990 - 08/1997 Paul Bailey's Ford Wakefield, RI  
Sales and Marketing- Inside sales,Outside sales,Sales,Sales Consultant,Sales Rep.,Strategic Marketing, Telemarketing....

### **Welder, Combination**

06/1986 - 02/1990 General Dynamics North Kingstown, RI  
Welded components in the building of nuclear and non-nuclear submarines...

### **Warehouse Worker**

06/1984 - 02/1986 day Supply Co. Providence, RI  
Did various jobs in the function of running a warehouse facility...

## **Education and Training**

<b>Issuing Institution</b>	<b>Location</b>	<b>Qualification</b>	<b>Course of Study</b>
IETA School of Insurance	RI	Vocational School Certificate	Insurance School
New England Tech	RI	Vocational School Certificate	Burner Technology
Mulberry high school	AR	General Educational Development (GED) Certificate	General High School Curriculum

<b>Certification Title</b>	<b>Issuing Organization</b>	<b>Completion Date</b>
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## **Honors & Activities**

## **Additional Information**

### **Detailed References**

Gil Silva, Sales Manager  
Al Cerrone  
508-496-4227  
Personal reference known for 10 year(s).

Jack Burroughs, Systems Engineer  
401-284-6472  
Personal reference known for 20 year(s).

Steve Crosby, Sales Manager  
Bald Hill Dodge  
401-828-3700  
Business reference known for 13 year(s).

Scott Besson, Owner  
Exeter Fuel Company  
401-392-0457  
Personal reference known for 20 year(s).

Frank Dipretro, Owner  
Dipretro Realty  
401-539-8181  
Business reference known for 19 year(s).