

ZAYD DENNO

2786 Emerald Lake Lane
Lafayette, Colorado 80026

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DEMAND PLANNING & SUPPLY CHAIN MANAGEMENT

Dedicated professional with 17 years of experience in the manufacturing industry. Successful in implementing Just-In-Time and Cycle Count programs leading to increases in operating efficiencies and bottom-line profits. Experienced in Sales Forecast analysis. Developed effective supplier-customer partnerships. Certified by APICS in production and inventory management (CPIM). Areas of expertise:

- Capacity Planning
- Cell Manufacturing
- Continuous Improvement
- Cross-Functional Teams
- Cycle Time Reduction
- Sales & Operations Planning
- Statistical Forecast Analysis
- Production Plans and Schedules
- Procurement
- Inventory Optimization & Control

Excellent organization, analytical, and troubleshooting skills. Commitment to driving and achieving operational excellence. Proficient in PC environment, MRP programs, Word, Excel, and PowerPoint.

Logistics Demand & Supply Planner

MEDTRONIC - Boulder, CO – (November 2010 - September 2018)

30 Billion medical device company that provides Surgical Solutions and Patient Monitoring & Recovery products to hospitals globally and has 85,000 employees worldwide.

- Responsible for developing Sales Forecasts using qualitative and quantitative techniques. Sales Forecast analysis and development entailed statistical forecast modeling and collaboration meetings with the Marketing organization. Executed Distribution Requirement Plans (DRP) for Covidien International Distribution Centers around the world.
- Assisted with the development of a formal Sales & Operations Planning (S&OP) process.
- Instrumental in developing "Forecast Consumption Monitor" program that flagged significant forecast variances throughout monthly fiscal periods.
- Responsible for managing inventory investment considering Forecast, Financial Sales Plans, Production Plans and Plant Capacity constraints.
- Managed the distribution of ROHS compliant product regionally based on country registration timelines.
- Developed SKU rationalization (i.e. obsolescence, phase out, etc.) review program in collaboration with Global Marketing

Senior Supply Planner

CORDIS - Township of Warren, NJ – (October 2008 – February 2009)

\$50 million leading developer and manufacturer of cardiovascular disease management devices employing 7,000 employees worldwide.

- Procured all materials required for research and development clinical prototype builds. Planned and scheduled lab production work requiring material and capacity requirements analysis.
- Championed the implementation of an inventory control system. Physical inventory stores were established and integrated with an MRP II system to effectively manage inventories.
- Developed internal customer forecast system capturing all engineering demands required for FDA clinical

trial builds. Demand data was used to develop production, capacity and material requirements plans.

Senior Production Planner & Buyer

VALLEYLAB - Boulder, CO

250 million medical device company that provides electrosurgical generators and accessories to hospitals and has 1,000 employees worldwide.

Senior Buyer (2004 – 2008)

Senior Production Planner (1998 – 2004)

- Developed supplier-sourcing initiatives targeting cost savings, on-time delivery, quality, and customer service responsiveness.
- Initiated Vendor Managed Inventory (VMI) programs.
- As Production Planner, developed finished goods Master Production Schedule. Managed Capacity and Material Requirement Plans.
- Led 10-person production and Inventory Control department.
- Reduced annual costs by \$200,000 and achieved Just-in-Time deliveries by qualifying suppliers as VMI suppliers.
- Performed onsite supplier assessments with quality engineers assessing suppliers based on performance objectives.
- Participated on two lean manufacturing/ Six Sigma Operational Excellence Teams: Streamlining manufacturing process to achieve greater efficiency and reduction of product cycle time (development to market launch).
- ✓ Honored with two Power of One Achievement Awards:
- ✓ Recognized as team player with positive attitude during extremely busy period.
- ✓ Commended for serving as member of Six Sigma Operational Excellence Team that placed second within corporation.
- Achieved accuracy rate of 85% on worldwide product forecasts. Adopted safety stock program to protect against customer sales backorders.
- Implemented cycle count program based on ABC classification analysis leading to improved inventory accuracy. Resulted in uninterrupted production flow due to less material shortages
- Served as member of implementation team for new MRPII system (BPCS).

EDUCATION & TRAINING

Bachelor of Science in Industrial Management 1990. Emphasis in Operations Management

New Jersey Institute of Technology - Newark, NJ 1990

PROFESSIONAL DEVELOPMENT

- Certified in Production & Inventory Management (CPIM) - 2000
APICS – The association for Operations Management
- The Art of Forecast Analysis seminar, Sales & Operations Planning.
APICS – The association for Operations Management
- Achieve Cycle Time Reduction seminar
National Seminars Group – Padgett-Thompson

PROFESSIONAL AFFILIATIONS

- Member of APICS – The association for Operations Management
- Member of IBF – Institute of Business Forecasting
- Member of SAM – Society for Advancement of Management

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