
WILLIAM WOMER

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Summary

Hard working professional, ready to continue my career in sales and marketing. Tuned in and knowledgeable about the latest trends in the local and regional sales marketing environment. Effective business to business closer. I enjoy strong customer~client interaction to close the sale and keep clients on a permanent basis through effective continued customer/client support long after the sales ~marketing plan has been completed. I firmly believe that this is crucial in business relationships with current and future clients.

Highlights

- Strong Work Ethic
 - Goal Driven
 - Creative Thinker
 - Word Excel Power Point proficient
 - Some Web design experience
 - Social Media
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Accomplishments

I attend continuing education courses in chiropractic care to keep up to date on current procedures and certifications. I also perform patient intake. Monitoring blood pressure, height, weight, temperature and respiration rate for patient medical record updates on a daily basis. Assistant basketball coach sub for my son's team at Lake in the Hills park district.

Experience

- Office manager** **07/2012 to Current**
Womer Chiropractic Clinic **Wauconda, Illinois**
Greet patients, set-up new patient intake, collect revenue, bookkeeping, filing, faxing, insurance claims and insurance follow-up. Phone and call center.
- Sales Associate** **10/2012 to 06/2012**
Healthcare Solutions Team **Lombard, Illinois**
Independent contractor to sell insurance for the following: Blue Cross Blue Shield, Aetna U.S. Healthcare, Humana, Assurant and United Healthcare. Purchase leads from new and old insurance companies. Cold Calling. Set up off site demonstration booths at healthcare - health initiatives trade shows.
- Sales Associate** **04/2011 to 10/2011**
Monumental Life Insurance Company **Rosemont, Illinois**
Sold insurance policies to over 2000 clients. Performed follow-up on all policies sold as well as conducted continuation of services. Networking.
- Marketing/Sales Associate** **12/2010 to 03/2011**
Crossmark, Inc. **Crystal Lake, Illinois**
Demonstrations and marketing of personal products.
- Warehouse Manager** **10/2007 to 10/2009**
MBW Furniture **Atlanta, Georgia**
Shipping and Receiving, Order fulfillment, delivery of furniture. Safety guideline protocols.
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Education

- Bachelor of Science: Business Administration** **2013**
Columbia College Columbia, Missouri
Coursework in Business Administration and Management

Associate of Applied Science: Associate of Science
Georgia Highlands College

Bachelor of Science: Chiropractic
Life University

2010
Columbia, Georgia

2005
Marietta, Georgia