

Winston Hendrick Crawford

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Professional Summary

Entrepreneurial Economics

Vacation Rental Renovation/Maintenance

Home improvement professional with a self-motivated, dependable nature. Help day-to-day operations with strong problem-solving and communication skills. Focused on helping the business achieve short- and long-term goals.

Skills

- Team Leadership
- Published creative and analytical writer
- Restoration
- Computing abilities - Linux, Excel, Photoshop,
- Website design
- Troubleshooting techniques
- Customer relations
- Renovation/Home Improvement
- Supply Chain Management

Experience

October 2019 - Current

Lead Inside Sales Representative

Hooked Inc., Fort Collins, CO

- Finalizing contracts and developing professional relationships with corporate clients such as IHOP, Dairy Queen, etc.
- Creating engaging content that adds value for hooked users, while increasing customer traffic for Hooked partner companies.

Utilities Clerk - State Department Internship

June 2017 - August 2019

U.S. Embassy Dakar, Senegal

- General Services Office - Housing Section
- Inspection and maintenance of secured Diplomatic residences
- Residential restoration
- Office of Financial Management: Utilizing computer software to analyze financial documents, Creating and presenting training modules for locally employed staff.
- Research and reporting for the Chief Political Officer
- Project manager for the International Prison transfer program

Pool and Spa Operator

May 2015 - September 2016

Continental Pools Inc

- Supervised and trained company lifeguards.
- Maintained pools and spas at over 5 locations in Northern Virginia.
- Responsible for chemical treatment, facilities maintenance
- Oversaw incident reports and addressed safety concerns.

Sales Associate

September 2015 - March 2016

Continental Builders Inc

- Generated revenue by finalizing sales with clients.
- Organized promotional/marketing events.
- Trained new employees to adhere to customer service expectations.
- Studied home improvement techniques

Vacation Rental Assistant Manager

April 2012 - June 2015

- Carson's Volcano Cottages.
- Managed electronic reservations and oversaw finances.
- Acted as "on-call guest's assistant", directed customer services.
- Provided maintenance/renovation/remodeling on all units.

Education

International Baccalaureate Diploma - Frankfurt International School , Germany

June 2016

Leadership Certificate

M.U.N. Participant

Varsity Scholar Athlete

B.A. Economics and Business - Colorado State University , Fort Collins, CO

May 2020

Minor in Entrepreneurship and Innovation

Awards and Certifications

- Colorado State University Deans Scholarship 2016-2020
- Cyber-security Awareness Training (D.O.S.) 2019
- Bureau of Diplomatic Security Counterintelligence and Insider Threat Awareness (F.A.C.T.) 2019
- PADI Rescue Scuba Dive Certification
- FAA Private Pilot

Affiliations

- Sigma Nu Fraternity - Delta Phi Chapter
- Founder and R.S.O. of Ram's Flying Club
- Dual Citizenship - U.S.A. and Netherlands
- Poland Drive Orphanage