

William Brown-Porter

Loveland, CO 80537
aporter859@gmail.com
(919) 423-9268

Solutions-driven professional with over 8 years of experience in Enterprise Resource Planning (ERP), Product Development, Business Analysis, Data Analytics, Operations Management, Supply Chain and Customer Relationship Management (CRM).

- * Proficient in design of data analytics and reports using MS Excel.
- * Domain expertise in Customer Relationship Management and Enterprise Resource Planning applications.
- * Strong problem solving abilities with exposure to supply chain, accounting sales and production processes and tools.
- * Proven history of delivering improved productivity and cost savings through development of strategic business efficiency plans.

Work Experience

IT Supply Chain Analyst

JBS Corporate - Greeley, CO
October 2017 to Present

- * Design and develop system configurations for end-user devices like sigma stations, and tablets.
- * Perform migration activities on-site to deploy enhanced applications.
- * Analyze management analytics to identify functional gaps and share findings with the build and deployment teams to implement the tested solution.
- * Define Test Plans and develop test cases for each profile user and business requirements.
- * Analyze JBS supply chain analytics and inventory management processes to identify areas of improvement.

Key Accomplishments

- * Provide IT and Supply Chain support for warehouse management for all domestic plants.
- * Project manager of company's international quality assurance efficiency project.

Inventory Control Manager (Accounting)/ Management Trainee

JBS Corporate - Riverside, CA
May 2016 to October 2017

- * Developed, implemented and managed proper inventory control procedures and processes to ensure inventory accuracy.
- * Using analytics examined, recommend and implemented systems, controls, procedures and policies that improved inventory efficiency and accountability.
- * Generated detailed cycle counts in order to provide measurable inventory results.
- * Identified, prioritized, developed and implemented complex cross-functional inventory control process improvement projects that include forward-thinking on project introduction/development/implementation.
- * Recorded all inventory transactions (goods issued and inventory adjustments) in SAP.

Key Accomplishments

- * Pitched improvements to plant management and corporate development team on necessary current and future system improvements.
- * Trained workforce in the use of a newly created inventory management system.
- * Managed a 9 dollar inventory budget.

Product Manager/Social Media Marketing Manager

Positively Perfect Dolls - Tuskegee, AL
January 2015 to April 2016

- * Created requirements and user flows, defined timelines, project management execution across engineering and business teams.
- * Developed and improved the in-depth understanding of the global markets and customers for product line to better understand opportunities, threats & market trends.
- * Researched and determined the appropriate pricing strategy and levels to maximize profit & competitiveness.
- * Developed content calendar and topic framework providing frequent content updates through the appropriate social channels.

Key Accomplishments

- * Developed in-depth marketing plan for an upstart firm.
- * Developed product marketing presentation to pitch to clients including Walmart.
- * Provided research and development on current benchmark trends and audience preferences, such as the new emerging Latino market.

Commercial Real Estate Intern

Capital Commercial - Hallandale Beach, FL
May 2014 to January 2015

- * Prepared marketing materials and coordinated distribution to consumer and sales team.
- * Designed and implemented market research to answer business questions based on comprehensive integration of primary, secondary and competitive intelligence sources.
- * Coordinated broker opinions of values, offers, listing contracts and other reports.
- * Conducted quantitative and qualitative field surveys to assess market opinion of services provided.
- * Managed due diligence and closing activities.
- * Reviewed financial analysis, sales and leasing contracts, environmental reports, title reports and other reports.

Key Accomplishments

- * Designed and implemented market research to answer business questions based on comprehensive integration of primary, secondary and competitive intelligence sources.
- * Participated in South Florida commercial property sale negotiations.

Auxiliaries Assistant Manager

Tuskegee University - Tuskegee, AL
August 2007 to September 2012

- * Oversaw a team of 30 employees
- * Participated in yearly revenue forecasting presentations.
- * Built SOP documents for training and accounting practices.
- * Managed all aspects of game day support including but not limited to ticket acquisition, transportation and concessions.

Key Accomplishments

- * Negotiated and closed vendor contracts.
- * Assisted in the management of all athletic ticket sales.
- * Increased athletic department ticket revenue by 11% in 4 years.

Education

Master of Business Administration in Product Management

Fayetteville State University - Fayetteville, NC

2020

Master of Science in Resource Economics

Tuskegee University - Tuskegee, AL

2019

Bachelor of Science in Sales and Marketing

Tuskegee University - Tuskegee, AL

2015

Skills

- Business analysis
- Sap
- Data integration
- Enterprise resource planning
- Ms project
- Requirement analysis
- Visio
- Process improvement
- Relationship management
- Integration
- Excel
- Supply Chain
- SCM
- ERP
- SQL
- Supply Chain Experience
- Logistics
- Microsoft Powerpoint

Additional Information

Core Competencies

- * Business Analysis
- * Process Improvement
- * Technical Instruction

- * Operational Leadership

- * Enterprise Resource Planning Applications - SAP

- * Data Integration and Analytics

- * Competitive Market Positioning

- * MS Project, Excel, Visio, Access

- * Project Management

- * Business Integration

- * Relationship Management

- * Requirement Analysis