

Donna Willard

Thank you for your consideration

I would be an excellent addition to your company and would become a true asset.

I am a highly motivated, highly respected, truth worthy, reliable employee.
I am a self starter, goal driven with an unwavering commitment to customer service.
I have been in sales for over 20 years with many accomplishments in building customer base and increasing my total dollars in sales from \$100,000.00 to over \$500,000.00 per month.
Determined to reach and surpass sales goals and excel in partnership building skills.
I have the ability to build productive relationships, resolve complex issues and win customer loyalty.

Dear Sir or Madam:

Donna Willard
741 1st St
St. Paul Park, MN 55071
donsodone@gmail.com
651.354.6565

-Orientation
Tuesday June 16
@ 10 am

Added 6/9/14

EXPERIENCE

2011 to current: Kohl's
7990 Hardwood Ave.
Cottage Grove, Mn. 55016
651-768-8590

1998 to 2012: Bix Produce Co.
1415 T. Orient St.
St. Paul, Mn. 55117
651-487-8000

1995 to 1998: Sysco Foods
2400 County Rd. J
St. Paul, Mn. 55112
763-785-9000

1995 to 1996: Rainbow Foods
551 87th Ln. NE
Blaine, Mn. 55112
763-784-9290

1990 to 1995: Pooh Tiger and Roo
Home Daycare
Chanhassen, Mn. 55317

ACCOMPLISHMENTS

- * Manage a high-volume workload
- * Manage a customer base of 125 customers and growing
- * Manage sales in excess of \$500,000. Any given month
- * Continues flow of new customers
- * Proud winner of many sales goals and promotions
- * Leader in food show demonstrations
- * Ability to adapt to any type of sales

EDUCATION

Hill Murray High School
2625 E. Larpenteur Ave.
Maplewood, Mn 55109
1979 to 1983

Customer Service Training
Sales Associate Training
Sysco Foods

SKILLS

- * Microsoft Word
- * Microsoft Excel
- * Microsoft Power Point

REFERENCES

John Cody
7923 77th St Bay S,
Cottage Grove, Mn. 55016
651-328-3154
Father

John Massad
Olives
Mankato, Mn
507-386-1001
Customer

Dean Shirley
7923 77th St Bay S,
Cottage Grove, Mn 55016
763-238-4761
Friend

Ashley Barott
1229 4th St. #4
St. Paul Park, Mn 55071
651-724-3865
Friend

Erin or Mark
7990 Harwood Ave
Cottage Grove, Mn 55016
651-768-8590
Current employer

Thank you for your interest in working through CMG at Supermom's. You are more than welcome to fill out an application here but we will need you to turn in your application to:

404 Broadway Ave St Paul Park MN 55071



CMG APPLICATION FOR EMPLOYMENT

APPLICANTS MAY BE TESTED FOR ILLEGAL DRUGS AND A BACKGROUND CHECK WILL BE COMPLETED

PLEASE COMPLETE PAGES 1-5

Name: Willard Donna Patricia Lady

Present address: 741 1st St. St. Paul Park MN City: St. Paul Park State: MN Zip: 55071

away

Social Security No. 469-66-3066

Telephone 651-354-6565

E-Mail donsondorp@aol.com

Referred by Self

Shift available to work: 1st early morning 2nd same 3rd _____

How many hours can you work weekly? 40

Can you work nights? _____

Employment desired: FULL-TIME ONLY _____ PART-TIME ONLY FULL-OR PART-TIME

When available for work? ASAP

Position applied for (1) open (2) open (Be specific)

Do you have responsibilities or commitments that will prevent you from meeting specified work schedules? No _____ Yes _____ If so, please explain _____

Do you anticipate any absences from work on a regular basis? No _____ Yes _____ If so, please explain: \$8-\$9.50 daily!

TYPE OF SCHOOL	NAME OF SCHOOL	LOCATION (Complete mailing address)	NUMBER OF YEARS COMPLETED	MAJOR & DEGREE
High School	<u>St. Mary's</u>	<u>Maplewood</u>	<u>4</u>	
College				
Bus. or Trade School				
Professional School				

APPLICATION FOR EMPLOYMENT

DO YOU HAVE A DRIVER'S LICENSE? Yes No

What is your means of transportation to work?

Walk or Drive

Driver's license number X014861514005 State of issue MA

Operator Commercial (CDL) Chauffeur

Expiration date 6-11-2017

Have you had any accidents during the past three years? Yes No
If so, how many? _____

Have you had any moving violations during the past three years? Yes No
If so, how many? 1-2

Please list two references other than relatives or previous employers.

Name AT Wilson

Ashley Barrett

Position _____

Company _____

Address _____

Telephone 617 815 1684

Telephone 617 558 2550

APPLICATION FOR EMPLOYMENT

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MILITARY

HAVE YOU EVER BEEN IN THE ARMED FORCES? Yes No

ARE YOU NOW A MEMBER OF THE RESERVE OR NATIONAL GUARD? Yes No

Branch _____ Specialty _____

Date Entered _____ Discharge Date _____

Please list your work experience for the past five years beginning with your most recent job held. If you were self-employed, give firm name. Attach additional sheets if necessary.

WORK EXPERIENCE

Name <u>Kohl's</u>		Supervisor name <u>Erin</u>	
Position <u>P.O.S. Supervisor</u>		Employment dates <u>11-12-11</u>	
Company <u>7990 Hardwood Ave</u>		Start <u>745</u>	Pay or salary <u>745</u>
Address <u>Cottage Grove</u>		To <u>2-14</u>	Final <u>8.80</u>
Telephone (AST) <u>768-8590</u>		Your last job title <u>P.O.S. Supervisor</u>	
Reason for leaving (be specific) <u>Was under standing on time off</u>			
List the jobs you held, duties performed, skills used or learned, advancements or promotions while you worked at this Company. <u>generally cust. service like-being w/ people mainly liked supervising</u>			

Name <u>Box Produce</u>		Supervisor name <u>Steve Regel</u>	
Position <u>Sales</u>		Employment dates <u>5/98</u>	
Company <u>1415 Conant St</u>		Start <u>58,000.00</u>	Pay or salary <u>87,000.00</u>
Address <u>51 Paul</u>		To <u>1/12</u>	Final <u>87,000.00</u>
Telephone (AST) <u>4878000</u>		Your last job title <u>DUI</u>	
Reason for leaving (be specific) <u>DUI</u>			
List the jobs you held, duties performed, skills used or learned, advancements or promotions while you worked at this Company. <u>generally cust. service like-being w/ people mainly liked supervising</u>			

Name <u>Walmart</u>		Supervisor name <u>Steve Regel</u>	
Position <u>SALES</u>		Employment dates <u>5/98</u>	
Company <u>1415 Conant St</u>		Start <u>58,000.00</u>	Pay or salary <u>87,000.00</u>
Address <u>51 Paul</u>		To <u>1/12</u>	Final <u>87,000.00</u>
Telephone (AST) <u>4878000</u>		Your last job title <u>DUI</u>	
Reason for leaving (be specific) <u>DUI</u>			
List the jobs you held, duties performed, skills used or learned, advancements or promotions while you worked at this Company. <u>Walmart cust base and also find new cust. drive 2-3 hundred miles per day.</u>			

limitations/restrictions - bad knees, may have to have surgery
3 of 5
- 2 DUI
e-verify form back
Revised February 2012
- scurvy - changes dropped

APPLICATION FOR EMPLOYMENT

WORK EXPERIENCE

Please list your work experience for the **past five years** beginning with your most recent job held. If you were self-employed, give firm name. **Attach additional sheets if necessary.**

Supervisor name _____		Employment dates Pay or salary	From Start	To Final	Your last job title _____	Name _____ Position _____ Company _____ Address _____ Telephone (____) _____
Reason for leaving (be specific) _____						
List the jobs you held, duties performed, skills used or learned, advancements or promotions while you worked at this Company.						

Supervisor name _____		Employment dates Pay or salary	From Start	To Final	Your last job title _____	Name _____ Position _____ Company _____ Address _____ Telephone (____) _____
Reason for leaving (be specific) _____						
List the jobs you held, duties performed, skills used or learned, advancements or promotions while you worked at this company.						

May we contact your present employer? Yes No

Did you complete this application yourself? Yes No

If not, who did? _____

**PLEASE READ CAREFULLY
APPLICATION FORM WAIVER**

In exchange for the consideration of my job application by Corporate Management Group, Inc.,

I agree that:

Neither the acceptance of this application nor the subsequent entry into any type of employment relationship, either in the position applied for or any other position, and regardless of the contents of employee handbooks, personnel manuals, benefit plans, policy statements and the like as they may exist from time to time, or other company practices, shall serve to create an actual or implied contract of employment, or to confer any right to remain an employee of Corporate Management Group, Inc. (CMG), or otherwise to change in any respect the employment-at-will relationship between it and the undersigned, and that relationship cannot be altered except by a written instrument signed by an officer of CMG. Both the undersigned and CMG may end the employment relationship at any time, without specified notice or reason. If employed, I understand that CMG may unilaterally change or revise their benefits, policies and procedures and such changes may include reduction in benefits.

I authorize investigation of all statements contained in this application. I understand that the misrepresentation or omission of facts will result in my disqualification from consideration for employment or, if discovered after I begin employment, will result in my termination. I hereby give CMG permission to contact schools, all previous employers (unless otherwise indicated), references and others and hereby release CMG from any liability as a result of such contact.

I understand that a comprehensive background check may be conducted to determine my eligibility for hire by CMG. This may include but is not limited to, investigations of criminal and/or conviction records, driving records and/or a drug screen test as required by clients, government regulations or by CMG policies.

I release CMG and other persons or entities from any claims that might be based on CMG's decision to conduct a background check.

I understand that, in connection with the routine processing of your employment application, CMG may request from a consumer reporting agency an investigative consumer report including information as to my credit records, character, general reputation, personal characteristics and mode of living. Upon written request from me, CMG will provide me with additional information concerning the nature and scope of any such report requested by it, as required by the Fair Credit Reporting Act.

I further understand that my employment with CMG shall be probationary for a period of ninety (90) days and further that at any time during the probationary period or thereafter, my employment relationship with CMG is terminable at will for any reason by either party.

Signature of applicant _____
Date: 6-4-14