

Travis Adams

Longmont, CO 80503

travis.adams@outlook.com

+1 850 699 1615

Professional Summary

Dynamic sourcing specialist with a proven track record at Xometry, adept in negotiating and vendor relationship management. Excelled in individual capacities while enhancing team collaboration, and leveraging Excel for data-driven decisions. Demonstrated exceptional communication skills and a keen eye for manufacturing efficiencies, significantly contributing to strategic sourcing with a focus on quality and cost effectiveness.

Work Experience

Sourcing Team-Lead, SD

February 2025 to Present

- Manage our West Coast sourcing team to meet KPIs and keep orders on target.
- Run daily meetings to communicate our teams metrics for management.
- Handle escalating or urgent matters daily to maintain customer and vendor relationships.
- Develop reports and dashboards for our team for tracking KPIs with Salesforce

Sourcing Specialist | Xometry

March 2024 to March 2025

- Run meetings with cross-functional teams to keep orders moving and communicate if there are any blockages with orders to create resolutions for each occurrence
- Sourcing with AS9100, ITAR, EAR, NADCAP, and ISO9001 requirements
- Perform regular price comparisons across vendors to identify best value options for goods or services.
- Compare prices, specifications, and delivery dates to determine best bid among potential suppliers.
- Evaluate potential suppliers based on price, quality, availability, reliability, technical support and other factors.

Sourcing Coordinator | Xometry

May 2023 to March 2024

- Collaborate with cross-functional teams to identify sourcing requirements and develop strategies for procurement processes.
- Negotiate pricing and terms of agreements with suppliers to secure advantageous terms.
- Ensure compliance with company policies and procedures regarding purchasing activities and contract management.

Account Representative

(GE Renewables - Pensacola) | Fastenal Company

July 2021 to May 2023

- Sourcing from vendors and obtain quotes and create purchase orders to Process customer requests in a timely and concise manner
- Grew into a management position over 3-5 full-time employees with daily operations meetings

- Communicated cost savings data in bi-weekly meetings to ensure accurate reporting for our customers finance team
- Fulfilled quote requests for daily plant operation with an experienced eye for planning, ensuring smooth operation
- Updated customer site technology to reduce ordering time and save labor costs using IT devices to streamline production
- Brought vendors in front of customers to offer new items or solutions for cost or usage savings ● Used knowledge of customer needs to form account strategies, promoting long-term value.

Account Specialist

(Pall Life Science - Pensacola) | Fastenal Company

May 2018 to July 2021

- Utilized strong problem-solving skills to quickly resolve customer inquiries and complaints.
- Managed collections process, including contacting delinquent customers via phone or email regarding payment arrangements or overdue balances.
- Developed stock control practices lowering inventory and focus on demand
- Created and managed LTL and parcel freight across the U.S

Education

Supply Chain Logistics Management (Bachelor of Science)

University of West Florida, Pensacola Northwest Florida State College,

January 2020 to January 2020

Finance (Bachelor of Science)

University of West Florida-Pensacola, FL

January 2020 to January 2020

Skills

- Excel proficient Great computer adaptability Negotiating Manufacturing knowledge Team work
Excellent communication Telecommunication experience Procurement
Vendor relationship management Problem-solving Attention to detail