

Terry Smith

I currently live in Powell, TN and will be moving to Greeley, CO soon

Greeley, CO 80634

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(865) 661-8537

- My main background is in High End Residential Construction as a Supervisor and highly skilled Carpenter, working on new home builds and renovation projects. As a renovation Carpenter/ Supervisor I have acquired knowledge in most all areas of construction in addition to the carpentry and supervisory knowledge I have gained over the years. My current position is that of a Residential Estimator with proven abilities in examining requirements and plans to create proposals. I am motivated to provide precise estimates by clearly understanding project objectives, defining scopes and determining schedules. I am experienced in adhering to client feedback and revising the workflow or estimate to suit the customers preferences.

- I started in the construction business before graduating High School and have worked in various aspects of construction over the years, from breaking ground to handing the customer the keys.

- I take pride in my work and I am very quality minded. If you are not going to do the job correctly then you should not do it at all.

- I believe developing a team atmosphere with those you are involved with on a project makes for a more productive workflow.

Authorized to work in the US for any employer

Work Experience

Residential Estimator

Hickory Construction, Inc - Alcoa, TN

October 2018 to Present

- Calculated correct costs for project-specific goods and services by gathering information from team members, sub-contractors and vendors.
- Utilized cost estimation systems to document project information, create estimates and revised project costs to reflect current data.
- Delivered comprehensive bid proposals for new homes and renovation projects and gained client approval on costs.
- Devoted special emphasis to punctuality and worked to maintain outstanding attendance record, consistently arriving to work ready to start immediately.

Supervisor

Hickory Construction, Inc - Alcoa, TN

May 2005 to October 2018

- Applied strong leadership talents and problem-solving skills to maintain team efficiency and organize workflows to meet any daily demands.
- Ordered needed materials in a timely manner to keep the workflow moving forward.
- Conducted routine inspections of incoming materials to check quality and compliance with established product specifications.

- Utilized standard operating procedures, effective crew resource management, communication and procedures specified in company operation manual.
- Worked with management team to implement proper division of responsibilities.
- Scheduled and oversaw sub-contractors and vendors.
- Helped manage budget, approved sub-contractor and vendor invoices, verified and approved time-sheets of team members working under me.

Company Owner

Smith Brothers Carpentry, Inc - Port Saint Lucie, FL
1987 to April 2005

- Owner of a framing and interior trim carpentry business.
- Built loyal account base and long-term business relationships with local semi-custom home builders.

- Moved from running a full crew to contracting myself out as a carpenter, working with contractors on new home builds and renovation projects.

Education

High School Diploma

Bayside High School - Virginia Beach, VA

Skills

- Blueprint and document analysis
- Utilizing Onscreen Takeoff
- Working in Sage Estimating
- Proposal writing
- MS Office
- Problem solving
- Trim Carpentry
- Carpentry
- Construction Estimating
- Remodeling
- Blueprint Reading
- Construction Management

Links

<https://hickoryconstruction.com/>

Certifications and Licenses

OSHA 30-hour Construction Safety and Health

Present