

Taylor R. Steinseifer

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PROFESSIONAL PROFILE

Strategic, solution oriented, and versatile Business Administration graduate from Colorado Christian University looking to leverage marketing and problem solving skillsets to play an essential role in a values-driven organization. Experienced in sales and building new relationships with potential customers.

EDUCATION

Colorado Christian University, Lakewood, CO
Bachelor of Science in Business Administration, Minor in Marketing

May 2016

PROFESSIONAL EXPERIENCE

Warehouse Lead II
Sonlight Curriculum, Littleton, CO

2020 - Present.

The Warehouse Lead II is responsible for Picking, Scanning, Packing, and shipping out daily orders. This position is considered a warehouse floater, meeting demands of Business needs. The warehouse lead is responsible for stocking shelves, using the Bailer, and completing customer returns. Also, in charge of distributing mail, using pallet jack and other responsibilities as assigned.

Vehicle Prep Specialist
Tesla, Littleton, CO

2018 - 2020

The Vehicle Prep Specialist is a key contributor to the Tesla experience by preparing vehicles for customers and working with teammates to find opportunities for continuous improvement and new ways of vehicle readiness. This position is responsible for the high-quality preparation of customer cars, and preparing new customer delivery vehicles. Through this role, I am also responsible for Lot management, logistics, and Vehicle Inspections. I manage receiving deliveries and manage numerous Truckers throughout the day.

Sales Manager
Environment Control, Colorado Springs, CO

2016 – 2018

Responsible for sales objectives, meeting monthly quota and overall growth for the company. Creates budgets for new accounts, works with operations and human resources to ensure maximum profitability. Communicated effectively with property managers, and facility managers to ensure completion of the scope of work and special services. Successfully used Sales Force to create new leads and signed new business..

VOLUNTEER EXPERIENCE

Vision Trust

May 2011

This team has created a working process to help communities in the Dominican Republic and Mexico. This process includes structures such as:

- Schools
- Churches
- Water Treatment facilities
- Kitchens

Community Service

Oct 2013

Colorado Christian University teaches its students to give back to their local community. Students participate in serving with local non-profit and for profit companies exceeding more than 180 service hours. Through these activities students learn leadership, communication, and selflessness.