

STEVEN HALL

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DATA SPECILEST

Full Circle Data Specialist- With meticulous attention to detail all data is properly handled. With a strong work ethic approximately 10,000 hard drives are processed and accounted for on all necessary logs.

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|-------------------------------|---------------------------|--------------------------------------|
| — <i>Date Entry</i> | — <i>Talent Retention</i> | — <i>Call Center</i> |
| — <i>Data Loss Prevention</i> | — <i>Inbound Sales</i> | — <i>Customer Service</i> |
| — <i>Inventory</i> | — <i>Problem Solving</i> | — <i>Best-In-Class Service</i> |
| — <i>Data Processing</i> | — <i>Multi-Tasking</i> | — <i>Daily Opening & Closing</i> |

Accomplishments

- GED
- DD-214 - UNITED STATES ARMY
- Fork Lift Certified

Professional Experience

Full Circle Electronics – Westminster, CO 06/2021 – Present

Hard Drive Tester/ Data Specialist 09/2021 – Present

Responsible for keeping track and ensuring all data is removed or destroyed.

Key Results

- Keep track of all data.
 - Maintain a running month by month log of devices by, brand, size, and location in the process.
 - Maintain a running log of all sellable devices by brand, size, and associated job number.
 - Maintain a running log of all devices awaiting destruction.
 - Wipe all personal and private data from all functioning devices for resale.
 - Ram testing
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COSTCO – Westminster, CO 09/2020 – 12/2020

Stocker - Seasonal 09/2020 – 12/2020

Responsible for stocking merchandise in a retail space.

Key Results:

- Receive merchandise throughout the store, displaying it in accordance with procedure.
 - Distribute merchandise throughout the store, displaying it in accordance with procedure.
 - Take inventory of stock regularly.
 - Performing customer service duties
 - Stock and straighten merchandise for sale in the warehouse.
 - Clear and clean aisles.
 - Assist members.
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DISH NETWORK – Littleton, CO

Customer Retention Associate Account Executive 02/2020 – 09/2020

Used sales methods to market DISH's products and services, and provide long-term, individualized customer solutions.

Key Results:

- Build rapport with customers while educating them on a better way to experience DISH.

- Use web-based tools to stay current on industry-wide products, features, and services
- Thrive in make-or-break situations.
- Approach every interaction with energy, and a need to achieve.
- Being coachable and open to learning new methods.
- Goal-oriented, self-motivated, confident, and thorough.

GAME STOP - Thornton, CO 02/2012 - 01/2020

Store Manager 04/2017 - 01/2020

Directly influence the performance of everyone who interacts with guests and supports a solution selling environment.

Key Results:

- Responsible for fostering a selling culture that creates unique, complete solutions that exceed guest's expectations.
- Ensures best-in-class guest service for every GameStop guest by using elements of GameStop's buy, sell, trade, and reservation business model, the Circle of Life
- Make discretionary decisions involving all sales initiatives, operational effectiveness, marketing, scheduling, employment, and all other aspects of the day-to-day business processes of a GameStop store.
- Demonstrate the commitment to a unique solution selling experience for all guests.

UNITED STATES ARMY - FORT CARSON COLORADO SPRINGS, CO - 07/2007 - 04/2010

Cannon Crew Member- Iraq 12/2007 - 02/2009

Metals Include:

- Accommodation
- Good Conduct