

Steven Herrera

Grand Junction, CO 81504

srherrera@bresnan.net

+1 970 712 1118

Work Experience

Driver

Hickman's Family Farms-Grand Junction, CO

October 2023 to Present

- Operate tractor trailer in a safe and timely manner.
- Work early morning hours 10-12 hours a day.

P&D/Line Haul Driver

Old Dominion-Grand Junction, CO

April 2017 to July 2023

- Deliver/pickup freight to customers
- Operate a Commercial vehicle safely
- Interact and communicate with customers

Account Manager

Swire Coca Cola

May 2016 to December 2016

- Manage and service 40 accounts in Western Colorado.
- Meet or exceed monthly and yearly goals.
- Train and develop new and existing employees to company standards
- Sell Coca Cola products to new and existing customers.

Campus Pastor

Grace Church of Grand Junction-Grand Junction, CO

August 2015 to March 2016

4/16

- Encourage, Train, Equip and Empower people to use their God given gifts. There are many more responsibilities to list.

Retail Sales Representative

Kellogg Snacks-Grand Junction, CO

December 2007 to June 2015

Deliver, Sell, stock Kellogg Snack Products to major grocery stores in Western Colorado

BRANCH SALES MANAGER

Meadow Gold Dairy-Grand Junction, CO

March 2004 to December 2007

Manage Grand Junction, Steamboat Springs and Craig Routes

- Train, Direct, Communicate, Discipline and Follow-up on 13 route drivers in Grand Junction, Steamboat Springs and Craig service areas.
 - Make sure drivers are in compliance with DOT standards and regulations.
 - Cover Routes in the Steamboat Springs and Craig area when the drivers go on vacation. Run routes in all areas when emergencies occur.
 - Interview and hire for all staffing needs in these areas.
 - Call on existing accounts to insure customer satisfaction. Make sure all products is properly rotated and credited on a timely basis.
 - Correct or problem solve any customer complaints, driver errors and pricing issues.
- Developed and implemented route restructure for the Grand Junction Area.
Redefined Delivery Routes due to loss of employees and to improve route efficiency.

Route Salesman/ Route Supervisor

DREYERS GRAND ICE CREAM-Denver, CO
March 2001 to April 2004

Sold and delivered ice cream to all major retail stores on the western slope of Colorado.

- Responsible for store displays and maintaining accurate inventory amounts.
- Helped Supervise 8 employees with the safe delivery of product.
- Helped with sales in excess of 5 million a year.

Delivery Driver

CONSOLIDATED PERSONNEL-Denver, CO
1998 to 2001

- Deliver and pick-up freight.
- Drive and maneuver a tractor trailer through inter-city Denver while maintaining a time sensitive schedule.

Courier/Safety Coordinator

FEDERAL EXPRESS-Denver, CO
1996 to 1998

- Deliver and pick-up packages in a safe a time sensitive manner.
- Coordinate safety programs and safety awareness.

HUMAN RESOURCES REPRESENTATIVE

UPS-Denver, CO
1984 to 1996

- Recruit, interview and hire part-time positions at Denver Facility which had a staffing base of approximately 1000 part-time employees.
- Conduct pre-employment paperwork and orientations.
- Train and follow-up on the safety procedures of new and sonority employees.
- Decrease Pre-employment turnover through follow-up and communication meetings..
- Help train new and senior drivers on Smith System.

AIRPORT/WAREHOUSE SUPERVISOR

- Supervised and managed 25-50 employees at the DIA/Stapleton Airport.
- Train, develop and supervise all aspects of ramp work. This would include parking large Aircraft, proper unload/reload of all aircraft, insure proper weight and balance with all pilots, maintain time sensitive block times and train and maintain very high safety standards. One injury could result in a fatality.

DELIVERY DRIVER/ WAREHOUSE WORKER

- Deliver/pickup packages in a very time sensitive manner.
- Load /unload packages with very high production standards.

Education

Associate in transportation

DeVry Institute of Technology - Phoenix, AZ
1983

Skills

- Commercial Driving
- Tractor-Trailer
- Commercial Vehicle Experience
- Route Driving
- Transportation Management
- Sales Management
- Warehouse Supervisor Experience
- Delivery Driver Experience
- Freight
- Load & unload
- Customer service
- Sales management
- Tractor-trailer
- Sales
- Supervising experience

Certifications and Licenses

CDL Class A

CDL A

July 2020 to July 2024

Additional Information

- 15 years DSD Sales and Account Management.
- 4 years Food Service Management
- 15 years Transportation Management.
- 20 years CDL A.