

# Steve Frederiksen

Longmont, CO 80501

[stevefred001@gmail.com](mailto:stevefred001@gmail.com)

720-755-5793

Authorized to work in the US for any employer

## Work Experience

---

### **Shipping and Recieving**

Rocky Mountain Ram - Boulder, CO

#### OPERATIONS

- Received product and tested components
- Inventory
- Order packaging
- Shipped orders via FedEx, UPS and DHL

### **Operations**

Tops of Rockies Marketing - Denver, CO

- Order processing and packaging
- Receiving
- Shipping
- Local product pickup and delivery

### **SALES / ACCOUNT MANAGER**

Rocky Mountain Ram - Louisville, CO

- Telephone and online sales of computer hardware
- Manage customer accounts including General Corp. Federal, Military, State and Education sectors
- Lead generation and cold calling to General Corporations, Federal government, DOD, State and Education customers
- Accurately determined the correct product and provided quotes
- Monitor online Government Bid sites and determine likely company and product fit to the opportunity
  
- Complete government bids, quotes and contracts
- Order processing and tracking
- Customer service
- Trade shows
- Software: Filmmaker Pro CRM database, MS Office Word. Outlook and Excel 2003, 2007, 365

### **RESET MERCHANDISER**

Advantage Solutions - Longmont, CO

- Reset activity, shelf conditions and schematics completion
- Implemented customer approved schematics/Plan-O-Grams/MODs with all items tagged and approved by store management
- Followed directions pertaining to tagging, rotating and placing products on shelf
- Administration/Reporting: Completed (web based) accurate and timely job reporting and time sheets

## **SALES / ACCOUNT MANAGER**

Memory Ten DBA Rocky Mountain Ram - Louisville, CO

### **SALES / ACCOUNT MANAGER**

- Telephone and online sales of computer hardware
- Managed customer accounts including General Corporations, Federal, Military, State and Education sectors
- Customer Service
- Accounts Receivable

## **CNC PROGRAMMER - CNC MACHINIST**

PTA Corporation - Longmont, CO

- CAD/CAM programming for Plastic injection molding core and cavity with Surfcam software
- Designed wireframe and surface for EDM electrodes
- Setup and run CNC programs on Fanuc, Fadal, Makino controls
- Desktop computer maintenance

## **MACHINIST - CNC MACHINIST**

Mastercraft Tool - Longmont, CO

- Created CNC programs for molding core and cavity from engineered data
- Created CNC programs for mold bases
- Setup and run CNC programs

## Education

---

### **Certification in Machine Trades**

Boulder Valley Vo-Tech - Boulder, CO

### **HS DIPLOMA**

Skyline HS - Longmont, CO

HS SPORTS

### **Some college in Business and CIS**

Front Range Community College - Longmont, CO

## Skills

---

Microsoft Office, CNC Machinist, Sales, Customer Service