



Stephen M. Fitzsimmons

2347 Haling Ct nw
Rochester, Mn 55901
(507)288-7049
(507)398-2019

Objective:

To provide first rate customer service in a friendly and professional manner, to anticipate customer's needs and go beyond their expectations. I wish to secure a challenging and rewarding position with an organization that offers long term growth and security.

Sales Experience:

Tires Plus; Assistant manager.

Responsible for daily store operations. Supervision of all staff members as well as meeting all sales goals. Monthly inventory and cost controls, ordering and control of all store supplies and products.

Audio King; Sales.

Sales, Customer service, continuing personal education, meet monthly sales goals.

Pacesetter Corp; Sales.

Outside sales; Demonstrate product and close sale in customers home. Meet sales goals.

Kuehn Motors; Sales.

Automobile sales; Inventory knowledge, build customer base.

Food and Beverage Experience:

Rochester Golf and Country Club; Beverage Director

Hiring, training, and supervision of bar staff. Inventory control and maintenance/ Monthly inventory of liquor, beer, wine, and non alcoholic beverages. Weekly liquor, beer, wine, and non alcoholic beverage ordering. Coordinating special events/ set up and staff all beverage service areas to meet the needs of the membership and others groups. Personally staff bar 5-7 shifts a week.

TGI Fridays; Manager/ Master Bartender.

Opening and closing of restaurant, day to day operations of the facility. Supervision of staff, both front and back of the house employees. Training in all areas of restaurant operations. Responsible for training, scheduling, and maintaining staffing levels to meet the needs of our customers. As Master Bartender; staff bar 6 days a week.

Weekly inventory of liquor, beer and wine as well as bar mixes and supplies. Liquor, beer and wine ordering.

Applebees; Line Chef/Instore trainer.

Daily shifts preparing menu items to proper specifications. Training and education of new employees.

Sandy Point Supper Club; Bartender/Dining room supervisor.

Staff the bar on a full time basis. Greeting of diners and seating in a friendly and timely manner.

Manufacturing and warehouse:

Rochester Concrete Products; Kit production lead.

Design and implement production methods to meet production goals. Supervise staff and keep proper stock level of all parts and supplies needed for kit production. Extensive forklift experience. Inspection of finished product, wrapping and labeling of product for shipping. Work closely with shipping coordinator to insure product is delivered to the customer in a timely manner.

Americable Media Group; Warehouse manager.

Responsible for receiving and tracking of electronic equipment received from Charter Communications. Issue equipment to techs. as needed to complete assigned installations. Maintain proper inventory levels of all equipment and installation supplies.

IBM corp.

Thin film disc manufacturing. Visual inspection of plated and polished discs prior to texturizing process.

Community activities;

Rochester Water Ski Shows: Board of directors/ Show director/ Master of ceremonies.