

Scott Coster

Greeley, CO 80631

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You are looking at a highly-motivated, highly skilled individual that thrives and produces in an environment

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Authorized to work in the US for any employer

Work Experience

Owner/Operator

Powered by Games LLC - Greeley, CO

July 2018 to Present

Developed consignment contracts with established store

Developed wholesale and online sales through new and developing channels

Conducted retail arbitrage to build inventory for resale via online platforms.

Managed all facets of business operations, including financial tracking, inventory coordination and social media marketing.

Responded to customer issues and resolved complaints by leveraging expert product and shipping knowledge.

Generated more than \$5000 in monthly sales with successful marketing, sales and customer relations approaches.

Developed successful online sales operations from scratch by establishing and following strategic vision, mission and operational plans.

Tracked inventory and reviewed retail trends

Owner/Operator

Powered by Games LLC - Lanoka Harbor, NJ

March 2013 to June 2018

Interviewed, background checked, trained taught how to research, use POS, customer service, disc repair and more.

Developed business to be profitable from year one at age 23.

Generated 200k-280k every year from 2013-2018.

Managed as many as 5 employees at a time.

Ebay/Amazon/Mercari literate.

Ability to process high volume across multiple categories.

PC/Mac + software literate.

Multitasker to the umpteenth degree.

Ability to develop trust among B2B, customers and more.

Resourceful within my elements.

1.3M in sales from 3/13 -6/18.

Skilled in reselling and sourcing in all categories.

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Education

graduation in Real estate

Ocean School of Real Estate - Township of Brick, NJ
September 2012 to September 2012

High school diploma or GED

Toms River High School South - Toms River, NJ
September 2004 to June 2008

Skills

- Multi-tasking and negotiation
- Sales
- Empathy
- Administrative
- Search Engine Optimization
- Budget development
- Advertising
- Partnership development
- B2B
- Business administration
- Credit
- Client Service
- Customer service
- Consulting
- Directing
- Operations management
- Filing
- Capital pursuit
- Mac
- Negotiation
- Market research
- Business Development
- Market
- Financial Management
- POS
- Profit and Loss
- Research

- Relationship building
- Sales
- Staff Management
- Phone
- Business planning
- Business launch
- Marketing
- Investor relations
- Project Management
- Human Resource Management
- Strategic Planning
- Verbal and written communication
- Budgeting
- Sourcing
- Sales Management
- Recruiting
- Management
- Digital Marketing
- Branding
- Pricing
- Social Media Management
- E-Commerce
- Public Relations
- Merchandising
- Content Creation
- Google Analytics
- Content Development
- Supply Chain
- Email Marketing

Assessments

Sales Skills — Proficient

September 2020

Influencing and negotiating with customers.

Full results: [Proficient](#)

Work Style: Reliability — Highly Proficient

September 2020

Measures a candidate's tendency to be dependable and come to work.

Full results: [Highly Proficient](#)

Retail Customer Service — Completed

August 2020

Comprehending and responding to retail customer needs.

Full results: [Completed](#)

Warehouse Shift Leader — Highly Proficient

August 2020

Supervising warehouse staff and maintaining safety and security standards.

Full results: [Highly Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.