

Robert Buist II

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Profile

I'm a hard worker that gets results.

- Works well unsupervised.
- Excellent time management skills.
- Great listening skills.
- Highly adaptable.
- Problem solver.
- Quick learner.
- High personal integrity.
- Very dependable.

Experience

Resource MFG-Kenco

December 2018-Present

- Gather order and load outbound shipments in trucks.
- Unload inbound shipments.
- Relocate items to appropriate place in the warehouse.

UPS: Package handler (Seasonal)

May 2018-September 2018

- Load packages onto the semi trailer.

Disc Traders Battle Creek, MI

2011-Aug. 2018

- Responsible for ordering and receiving all new products from multiple (15) vendors.
- Developed and implemented the buying guidelines for multiple products (disc golf, vinyl records and Pop! Vinyl figures.)
- Implemented the buying of easy to fix broken products. (Pokemon Games with bad batteries, NES that needed new pins installed and game controllers that needed the thumb sticks replaced.)
- Selected to set up and oversee the opening of a new location in Holland, MI (2016).
- Set high merchandising standards.
- Started store from grand opening and grew the sales to over \$1.2 million in net sales.

Blockbuster Inc, Kalamazoo, MI

1997-2011

- Responsible and accountable for driving store business results.
- Recruit, hire, train and develop store employees.
- Execution of merchandising standards and marketing programs while maintaining a clean store.
- Create an environment that empowers employees to resolve customer issues quickly.
- Accountable for proper cash control and loss prevention procedures are followed per the company standards.
- Responsible for creating and achieving sales/store goals.
- Successfully implemented the many changes the business has gone through.
- Selected as a test store to launch "Game Rush" concept.
- Awarded 2 trips for sales results to Las Vegas, NV and Nashville, TN.
- Developed 2 employees who were promoted to store manager.
- "Game Expert" was awarded trip to E3 for game presales.

- Kalamazoo Gazette, Kalamazoo, MI 1997-1999
- Delivered weekly newspapers (Hometown Gazette and City Life) to residents.
 - Selected to take over the business route when it opened.
- One Stop Cable, Inc. Jackson, MI 1997
- Straight commission sales for Dish network Satellites.
 - One of their top salesmen when I left.
- Mount Ever-Rest, Kalamazoo, MI 1996-1997
- Pre-need cemetery lot, vault, memorial, and open/closing sales.
 - Selected to train new hires on learning the sales presentation.

Education

I have attended Kalamazoo Valley Community College off and on since 1996.
Hackett Catholic High School 1995