

Rick Ostring

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My background is primarily in sales. I have extensive experience in auto sales, real estate sales, insurance sales, network marketing, as well as owning a massage therapy business since 1994. I am extremely competitive, and I always strive to be the top salesperson in every company in which I work.

Since 2018, I have worked as a delivery driver. My goal is to always provide prompt deliveries, along with courteous customer service.

Work Experience

Delivery Driver

Auto Glass Colorado

August 2018 to Present

Delivery of auto glass to business and individuals. Responsibilities include timely deliveries, courteous customer service, and accountability for payment for services. Also assist in loading glass onto delivery van, as well as occasional assistance to warehouse crew.

Transfer Technician

Colorado Quality Products

January 2017 to December

2017

- In charge of transferring completed batched of product from tanks to containers for shipping or production. Also, responsible for cleaning and sanitizing equipment & tanks.
- Average annual income: \$35k

Owner/Masseur

Healing Hands Massage

Therapy August 1994 to

December 2016

Primarily worked from home in Des Moines, Iowa, Albuquerque, NM, and Denver, CO. Also did outcall sessions at hotels and/or homes depending on client's needs.

- Average annual income: \$60k
- Advertised, set appointments, performed the service, and followed up afterwards to ensure complete customer satisfaction.

Internet sales associate

Omeara Ford - Northglenn,
CO May 2007 to April 2008

Worked in the internet sales department of a large Ford dealership. Was responsible for inbound calls from prospective customers, as well as advertising online for new business, and then helping them to find the automobile which best suited their needs.

- Annual income: \$84k
- Fielded calls and emails 24/7. Fitted customers with suitable automobiles and then closed the sale.
- Left in April of 2008 to concentrate on my massage and network marketing businesses.

Sales Associate

Rocky's Autos - Denver,
CO May 2005 to May
2007

Was a sales associate responsible for greeting customers, finding a vehicle to suit their needs, and then closing the sale.

- Average annual income: \$80k
- Was "Salesman of the Month" on numerous occasions.

Real Estate Agent

First Realty/Better Homes & Gardens - Des Moines,
IA April 1995 to May 1998

Was a realtor responsible for generating business through open houses, fielding floor calls, etc., helping prospective homebuyers find the home of their dreams and then negotiating on their behalf. Was also responsible for finding my own listing prospects and closing them on listing their property with me.

- Average annual income: \$50k
- Was a member of the prestigious "Million Dollar Club" each year. I was awarded with my own office – only 12 such offices in the brokerage – my second year in the business.
- Left in May of 1998 to move to Albuquerque and then to Colorado in 1999.

My massage therapy business has been continuous and combined with my sales occupations since 1994. I have had no gaps in employment in over 20 years.

Education

- Some community college education studying legal services, human services, and psychology, as well as accounting.
- Continuous self-teaching utilizing online resources to further my knowledge in a variety of subjects.