

Raymond Smith

Sales /Driver / Warehouse / Developer of comprehensive training programs for new employees.

Denver, CO 80224

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Professional Summary

Current and valid D.O.T. card,

Diligent field supervisor with 20+ years of experience in driving ,warehouse and delivery operations and 19 years in customer service and logistics. Proven track record in hiring, training, and supervising staff while ensuring operational efficiency. Skilled in vehicle maintenance, conflict management, and sales, with a strong focus on customer satisfaction and team leadership. Seeking to leverage extensive experience in a positive work setting to enhance operational success.

Willing to relocate: Anywhere

Authorized to work in the US for any employer

Work Experience

Field Supervisor/Foreman

Sena Parking solutions-Denver, CO

August 2020 to April 2025

Supervisor of Pre-paid parking lots in downtown Denver along with parking garages. Maintained operations, maintenance, Pay parking Machine technician.

- Oversaw the hiring, training, and performance evaluation of field staff members
- Provided exceptional customer service by promptly addressing inquiries, resolving issues, and ensuring customer satisfaction
- Maintained a high level of product knowledge to effectively assist customers with their questions and concerns
- Managed a high volume of incoming calls and emails, consistently meeting or exceeding response time goals

Truck Driver

Wade Logistics Inc-Denver, CO

August 2014 to June 2020

- Forklift Operator
- Delivery
- Delivered goods and products to customers in a timely and efficient manner, ensuring customer satisfaction
- Operated box truck safely and adhered to all traffic laws and regulations
- Loaded and unloaded cargo using proper lifting techniques to prevent damage or injury
- Inspected vehicle before each shift to ensure it was in good working condition
- Followed delivery schedules provided by dispatchers or supervisors
- Notified customers of any delays or changes in delivery schedule
- Operated forklift to safely and efficiently move materials, products, and equipment

- Loaded and unloaded trucks, ensuring proper placement of items to prevent damage
- Collaborated with warehouse team to organize storage areas for optimal efficiency

Sales Representative

Quicksilver Inc.-Huntington Beach, CA

April 2003 to August 2012

- Surfboard sales Rep.
- Clothing sales Rep.
- Identified new market opportunities and successfully expanded customer base by 50%
- Implemented effective sales strategies that resulted in a 20% increase in overall revenue
- Developed and maintained strong relationships with key clients, resulting in repeat business.

Receiving Clerk / Warehouse / Order Fulfillment

Fossil Watch Inc. Shipping Division-Richardson, TX

October 1997 to April 2003

- Supervised a team of 15 warehouse associates, ensuring efficient and accurate processing of incoming and outgoing shipments
- Trained new hires on proper handling and storage techniques to minimize product damage during the return process
- Processed and prepared shipping documents, including bills of lading, invoices, and customs forms
- Verified accuracy of shipment contents by comparing information on packing slips with purchase orders
- Collaborated with warehouse team to ensure timely picking, packing, and shipping of customer orders
- Efficiently pulled and prepared customer orders for shipment, ensuring accuracy and timeliness

Lead Driver/Supervisor

Education

Diploma

George Washington High School-Denver, CO

Equipment operations (Fork lift certification)

Equipment Safety Academy-Denver, CO

August 2023 to April 2024

Official Certification of Business and Hotel Management

Emily Griffith Opportunity School

1995 to 1997

Upper secondary education

Logistics (Bachelor's degree)

High school diploma or GED

Trade school

Bachelor of Science

Some college

Industrial Logistics (Associate's degree)

C.C.D.

Skills

Porter experience Delivery detail verification Cross-functional communication Order picker Warehouse safety management Landscaping Courier Data reporting Team development Call center Industrial maintenance Working with high schoolers Delivery driving Retail sales First aid Store management HVAC Medical terminology Mechanic experience Box truck Strategic management CURRENT/VALID D.O.T. CARD Property leasing Serving Fair Housing regulations Picker Packer Overhead cranes Warehouse management system Labor & delivery English Conflict management Analysis skills Horticulture Electrical systems Inventory management Plumbing Damaged goods handling Performance evaluation Warehouse supervisor experience Manufacturing Industrial equipment Field service Route planning Door hanging Logistics Custodial experience Math Transportation safety regulations Maintenance Hotel experience Load & unload Intake Furniture sales Travel planning Delivery driver experience Van driving Commercial cleaning Customer support Reach truck Safety regulations Mentoring Dependability Typing Distribution center Buffing Warehouse management Pallet Jack Grocery store Overseeing training Supplier management Lawn care Delegation Improving operational efficiency Team management Underground utilities DOT (Department of Transportation) regulations Commercial truck driving Hospitality Unloading Heavy lifting Training & development Skid steer loader Time management QuickBooks Performing regular vehicle safety checks GPS Phone communication Work ethic Power tools Merchandising Property management Stakeholder relationship building Moving Warehouse experience Schematics Mechanical knowledge Business development Personal protective equipment (PPE) adherence Performance Improvement (PI) Handyman experience Negotiation Writing skills Fragile goods transportation Load securement Janitorial experience Electrical experience Order Picking

Outside sales Flatbed Administrative experience Microsoft Outlook Supply chain Assistant manager experience Customer inquiry handling Hand tools Teaching Customer communication Service technician experience Construction painting Microsoft Word Attention to detail Auto estimating Microsoft Excel Document management Restaurant experience Pricing Product demos Sheet metal Truck delivery (delivery method) Inside sales Shift management Social media management Customer service Computer operation Van delivery (delivery method) Performance management Mechanical assembly Laundry Grinders Computer skills Workplace health and safety regulatory compliance Cargo van operation Organizational skills Cargo inspection Managerial strategic planning Operations management Leadership Human resources Food preparation Safe work practices Automotive repair Communication skills Pre-trip inspection protocols Machine minor repairs Climbing Order fulfillment Appliance repair Client services Over the road (OTR) driving routes Baking Automotive buffing Carpet cleaning Oil & gas Ductwork Catering Public speaking Working with people with disabilities Landscape maintenance Cleaning Residential painting Mechanical troubleshooting Warehouse Associate Physical examinations Van driver Adhering to traffic regulations Forklift Manual handling Post-trip inspection protocols Heavy equipment operation Shuttle driving Automotive sales Purchasing Stocking Supervising experience Sales Cash register Materials handling Detailing Phone etiquette Theater Passenger vehicle Water damage restoration Hospital experience Utility locating Delivery driver experience/ Sales Rep.? Warehouse Shipping and Receiving Clerk Replacing parts Team motivation (leadership skill) Construction Vehicle maintenance Abrasive blasting Interviewing Customer relationship management Valet parking Outdoor work Operations Data collection Liftgate Industrial cleaning Machine operation Floor buffing Warehouse logistics management Staff development Groundskeeping Mobile devices Respiratory protection Yard work Route driving POS Transportation planning Data entry Oil Change Driving Boom lift Relationship management Microsoft Office Community engagement Management Quality control Staff scheduling Wine knowledge Programmable logic controllers

Languages

- English

Certifications and Licenses

D.O.T. CARD

June 2024 to June 2026

Driver's License

Non-CDL Class C

DOT Physical Certification

Forklift Certification

Motorcycle License

Electric Pallet Jack Certification

Pallet Jack Certification

X Endorsement