

Randy Nelson

Phoenix, AZ

randynelson4_ay3@indeedemail.com - 480-358-5050

My experience as a project manager, estimator, and sales representative provides me with a unique set of skills developed over forty two years spent in many areas of the steel industry. I am confident that it is these many years of experiences in the steel market, which now enable me to fill the role of General Manager of Redd Roc Steel, Inc. As the originator and catalyst for the idea of Redd Roc Steel, Inc., I feel a great responsibility to direct its operations according to the standards that I have learned during ownership of my own company (eight years) and my employ with other successful companies.

I am certain that my abilities in sales, client services, project management, and estimation will grant success wherever my efforts are placed. I have also gained many contacts throughout the western United States, including: Washington, Oregon, California, Nevada, Utah and Wyoming.

WORK EXPERIENCE

Owner/Estimator/Sales/Project Manager

Fusion Steel LLC - Phoenix, AZ - 2006 - Present

Responsible for bidding the Erection and estimating the needed man-hours, type of equipment to be used, move-ins setup time, mobilization, and demobilization.

General Manager/Estimator/Sales/Project Mgr

Redd Roc Steel Inc - Saint George, UT - 2004 - 2005

Responsible for the day to day operation of the business, Payables, Receivables, had 10 shop personnel, six office personnel bidding the Fabrication of the Structural Steel and Erection and estimating the needed man-hours, type of equipment to be used, move-ins setup time, mobilization, and demobilization. Also set up fabtrol with time studies

Project Manager for Four Wal-Marts, Quick N Cleans, California Cement Plant addition, CVS Pharmacy
Several other projects in Arizona.

Estimator/Sales/Project Mgr

Skyline Steel Inc - Gilbert, AZ - 2001 - 2004

Responsible for bidding the Fabrication of the Structural Steel and Erection and estimating the needed man-hours, type of equipment to be used, move-ins setup time, mobilization, and demobilization. Outside sales. Also set up fabtrol with time studies

Project Manager for SNC Lavalin, Gila River Power Plant Project.

Project Manager for the solar plant field in Prescott Arizona

Noteworthy projects include: Credit Counselor office building, CVS pharmacy, SNC Lavalin, Gila River Power Project, Solar Power Plant Prescott and Warner office building.

Estimator

Schuff Steel - Phoenix, AZ - 2000 - 2001

Responsible for bidding the Fabrication of the Structural Steel and Erection and estimating the needed man-hours, type of equipment to be used, move-ins setup time, mobilization, and demobilization.

Noteworthy projects include: Desert Ridge Shops, Marriott hotel, and ADEQ office building.

Estimator/Project Manager

D. H. Steel - Salt Lake City, UT - 1996 - 2000

Responsible for bidding the Fabrication of the Structural Steel and Erection and estimating the needed man-hours, type of equipment to be used, move-ins setup time, mobilization, and demobilization. I was also appointed as Site Project Manager.

Noteworthy projects include: addition to a school (Tonopah, Nevada), addition MGM Grand Hotel (Las Vegas, Nevada), UC Irvine College (Irvine, California), KOLL Office Building, (Irvine, California), and the Lodge (Park City, Utah).

Sales/ Estimator/Project Manager

Western Steel - Lindon, UT - 1988 - 1996

Responsible for bidding the Fabrication of the Structural Steel and Erection and estimating the needed man-hours, type of equipment to be used, move-ins setup time, mobilization, and demobilization. I was also appointed as Site Project Manager.

Estimator

Mark Steel - Salt Lake City, UT - 1980 - 1988

Responsible for estimations on the steel fabrication for pressure vessels, conveyors, bins, hoppers, and bag houses.

Sales/Estimator/Production Manager

Dempco Steel - Salt Lake City, UT - 1976 - 1980

Responsible for the project estimations for the fabrication of products. This included the scheduling, and the purchasing of the steel components, and running the shop.

Noteworthy projects include: Custom Homes (Park City, Utah), and the Barrick Gold Mine (Carlin, Nevada).

Owner

R. N. Steel - West Valley City, UT - 1971 - 1976

Responsible for bidding the Fabrication of the structural Steel and Erection and estimating the needed man-hours, type of equipment to be used, move-ins, setup time, mobilization, and demobilization. Worked as the Site Project Manager, contracted and managed all the necessary subcontractors.

Noteworthy projects include: Smith's Super Store (Las Vegas, Nevada), Peppermill Hotel & Casino (Wendover, Nevada), Walker Furniture (Las Vegas, Nevada), and K-Mart Stores (Park City and Farmington, Utah).

EDUCATION

Business Management

Box Elder High School - Brigham City, UT

Vocational

Center I the Machine Shop

ADDITIONAL INFORMATION

I am estimating for other clients and they tell me it is more cost effective to hire my service instead of hiring another full time estimator due to not having to pay any benefits to a full time estimator give me a try and see what you think? If you ever get to where you are backlogged and need help estimating i am set up here at home with fabtrol and would like to help on an hourly bases over 40 years in steel industry