

Rance Reid

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(619) 777-3402



Objective

My objective is to become associated with a company, where I can use my sales, and customer service experience in the field of retail trade, and gain further knowledge and experience while growing the company's productivity and reputation.

Education

Front Range Community College
Associates in business

Westminster, CO
In Progress

Horizon High School

High school diploma

2005-2009

Work Experience

Decker's Brand
Customer Service Rep.
11525 Main St. Bromfield, CO

November 2018- January 2019

Being the brand, have knowledge of all Decker's Brand related products. Processing customers' orders, and lost packaging.

Goals Achieved: Top 10 in customer service taken.

US Bank
Personal Banker
120th and Lamar St. Broomfield, CO

April 2015- September 2018

Maintains thorough knowledge of all US Bank products and services. Evaluates sales opportunities, makes recommendations or offers products and refers members to the appropriate sales staff.

Goals Achieved: Hitting Kicker 6 months in a row. In the top 15% in banker sales performance, in the region that includes Colorado, Arizona, Las Vegas. Leader in Top Box Customer service surveys.

Wells Fargo
72nd Federal Blvd Westminster, CO.
Teller/Personal Banker

September 2013-March 2015

Provide excellent customer service. Play an essential role in finding the right solutions for customers. Excel at multitasking.

Goals Achieved: Hitting Gold in sales performance 3 months into employment as a teller, being promoted to Personal Banker.

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Wal-Mart

August 2011-2013

92nd Grant St. Thornton, CO.

February 2011-August 2013

Cashier

Primary roles include ringing up sales on computerized cash registers. Take responsibility for handling returns and answering questions about merchandise, store policies, and ongoing promotions.

Goals Achieved: Top 3 in credit card sales, Top 3 in Cashier Production

Qualifications

- Team Player
- Energetic, enthusiastic, positive, self motivated
- Good analytical and logical approach
- Building relationships and customer service
- **References-**

Available upon request