

RAMON SOLIS, JR.

Sr. Associate, Procurement & Sourcing
Hyundai Autoever America, LLC

Phone: (760) 468-3853

Email: rsjsd12@yahoo.com
N. San Diego County Area, CA

PROFILE

United States Navy Veteran with extensive purchasing management experience, offering an outstanding ability to cultivate global relationships between management, internal clients, and suppliers providing a seamless, hassle free process from start to finish.

QUALIFICATIONS

- Supplier Management
- Leadership, Train and Team Development
- Contract Review and Negotiation
- Cost Savings Analysis
- Project Value Assessment
- Project Budget Evaluation
- Problem Analysis and Resolution
- Process Development and Implementation
- Federal Acquisition Regulation (FAR)
- Market Research
- Procurement Reporting
- Microsoft Dynamics AX
- SAP PeopleSoft
- Oracle
- Microsoft Office (EXCEL)
- Customer Focused
- High Sense of Urgency
- Efficient and Reliable
- Functions Well Under Pressure
- Adaptable Team Member

EXPERIENCE

2018 – Present

Senior Procurement Associate

Hyundai Autoever America LLC

- Independent contributor role within IT Procurement.
- Leads internal client/supplier communications
- Writes, reviews NDAs, SOWs, MSAs
- Conducts negotiations, and vendor selections.
- Performs best practices and market research.
- ERP system implementation team member.

EXPERIENCE (continued)

2011 – 2018

Global Procurement Purchasing Manager

MaxLinear, Inc. (formally Entropic Communications, Inc.)

- Managed both direct and indirect purchasing processes, systems, and global teams.
- Prepared policies, procedures, reporting, supplier scorecards, and staff performance reviews.
- Maintained 100% compliance rating for SOX and IOS audits.
- ERP system implementation team member, tester, and trainer.
- Directed department goals and team training.
- Developed RFI's and RFP's, performed analysis, and prepared proposals.
- Lead internal client/supplier communications, review of contracts, conducted negotiations, and vendor selections.
- Performed best practices and market research.

2001 -2011

IT Procurement Agent

Anacomp, Inc.

- Supported all IT sourcing, developed project plans, and managed deadlines.
- Created RFI's and RFP's, performance analysis, and prepared award proposals.
- Coordinated internal client/vendor communications, assisted in negotiations, and vendor selections.
- Performed best practices and market research.

Prior to 2001, worked with Transamerica, Fremont General, Arco (BP), McDonnell Douglas (Boeing) and US Navy.

TRAINING PROGRAMS

- Purchasing & Supply Management
- Power Negotiation Supplier Management
- Supplier Risk Management
- Fundamentals of Purchasing
- Legal Foundations-Supply Management
- Strategic Supply Management
- Strategic Sourcing Principals-Indirect
- Strategic Cost Management
- Administering Contracts