

Odette Casillas

Fort Collins, CO

odettecasillas8_ayh@indeedemail.com

970.829.6347

I am a hard working individual willing to do what needs to be done. I love anything that has to do with people, counting, or physical labor. Making a customer happy is something I strive for with every meeting. I enjoy seeing my coworkers and store benefit and prosper from hard work. If I start a project I will see it through to the end and make sure it's done before starting another job/project. I don't mind chaotic shift changes with and without notice. Willing to work weekends and holidays. Part time or Full time is fine with me. I do not mind coming in if someone wasn't to show for a shift.

Authorized to work in the US for any employer

Work Experience

Salesman

Conns Home Plus - Fort Collins, CO

July 2019 to January 2020

Talk to customers about products and help them find what they are looking for.
Effectively go over the contracts for the payments that they are to expect to see.
Sell customers additional insurances and coverage's that is available to the products they had chosen
Checking up on customers later to make sure they were happy with the services and to welcome them back for any up-coming sales.
Prepare products for customers, including loading them into the customers vehicles from the warehouse.

Gas Station Cashier

Seven-Eleven - Fort Collins, CO

February 2019 to July 2019

Taking care of the store and it's cleanliness.
Counting down registers.
Counting down and balancing the store safe nightly.
Logging counts and inventory into our computer system.
Checking in trucks and noting any missing items etc.

Cashier/Inventory

Sunset Wine & Spirits - Timnath, CO

June 2016 to October 2018

Stock shelves, marked prices throughout the store.
Counted money in registers at the beginning/end of shifts to ensure that amounts are correct with the adequate amount of change.
Key holder to the store, was in charge of closing the store down, setting alarms, and locking up.
Truck/Delivery days; I would come in early to unload trucks and stock the merchandise before opening the store for the day.

Made sure inventory counts were correct and items/over stocked products were organized accordingly.

Would have stayed at the company but it was bought out.

Assistant Manager

Spirit Halloween - Loveland, CO

September 2015 to November 2015

Key holder for the store and was in charge of opening and closing the store along with setting alarms.

Made sure employees were at their correct stations/locations and maintaining it properly.

Closed and opened registers as needed.

Would do nightly deposits for what they store made each night.

Education

Associate in Graphic Design

Amarillo Community College - Amarillo, TX

Skills

- Counting and Inventory

Unloading trucks and Organization skills

Willingness to learn something new and anything that can benefit the store.

Assessments

Sales: Influence & Negotiation — Familiar

July 2020

Persuading reluctant customers to buy products or services, and influencing and negotiating with customers to meet sales goals.

Full results: [Familiar](#)

Customer Focus & Orientation — Proficient

July 2020

Responding to customer situations with sensitivity.

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.