

# Nicholas Pinyot

Broomfield, CO 80020

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Willing to relocate: Anywhere

Authorized to work in the US for any employer

## WORK EXPERIENCE

### **Painter/Laborer**

Paint Pals - Broomfield, CO - 2016-12 - Present

### **Professional Landscaper**

Oasis Landscapes - Boulder, CO - 2016 - Present

Professional Landscaper

Re-build/re-design residential landscapes

Fully service a minimum of 25 properties per week

Maintain all equipment and vehicles

### **Sales, Product Research & Development Specialist for an electronic accessory supplier**

TechMatte Inc (Remotely in CO) - Wexford, PA - 2014 - 2016

Research upcoming cell phones, tablets, and other electronics

Investigate and test new products prior to deployment

Develop and process bulk sales while streamlining product returns

Manage the entire customer service process and eliminate trademark violations

Proficient in Amazon seller central, responsible for Amazon feedback & reviews

Single point of contact for Amazon UK

### **Regional Operations Manager for startup boutique franchise**

Yum Frozen Yogurt - Wexford, PA - 2011 - 2014

Recruited away from previous employer to manage startup operations

Successfully opened a second location within 120 days of starting

Oversaw and managed all aspects of creating a 20+ member team

Responsible for all account receivables, scheduling, payroll and inventory

Established strong relationships with suppliers, vendors and service providers

Responsible for scheduling all Entertainment and Events

### **General Manager for a nationally recognized franchise**

Dunkin Donuts - Township of Cranberry, PA - 2007 - 2011

Responsible for a 24 hour fast paced environment

Managed and Supervised all facets of a 25-member team

Accountable for all receivables, scheduling and inventory

Maintained relationships with customers, suppliers, vendors and service providers

### **Front end Manager**

Dick's Sporting Goods - Pittsburgh, PA - 2006 - 2007

Became youngest manager in company history at age 18

Managed all cashiers and coordinators

Responsible for all financial intakes

Consistently led store sales in credit cards and extended warranties

Training and Certifications

ServSafe Food Protection Manager Certification exp 2019

Software/Websites

Proficient in: Amazon Seller Central, Microsoft Office, Point of Sale Systems (POS), Teapplix

## EDUCATION

### **Business/Accounting**

Community College of Allegheny County

2006 - 2009

North Allegheny High School - Wexford, PA

2006

## SKILLS

SALES, OPERATIONS MANAGER, CUSTOMER SERVICE

## CERTIFICATIONS/LICENSES

### **ServSafe Food Protection Manager**

2014-07 - 2019-07

## ADDITIONAL INFORMATION

Areas of Expertise:

Customer Service/Operations Manager with proven record of exceptional results in employee training, mentoring, and managing all aspects of sales and service organizations.

Software/Websites:

Amazon Seller Central, Microsoft Office, Point of Sale Systems(POS), Teapplix