

Nathan Schultz
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Education:

GED- Colorado State University 2013

Employment History:

June 2014- June 2015

● Once Upon a Child - Fort Collins, Colorado
Sales Associate

Responsibilities Included:

- Generated sales and building customer relationships in retail store
- Delivered a consistent customer experience by gaining trust and respect with the customer using selling behaviors.
- Performed daily recovery and light cleaning tasks to ensure a neat, clean and organized store.
- Assisted customers in any way necessary - register-trained, assist customers with merchandise, answers customer questions in a polite and knowledgeable manner.

October 2015-June 2016

Harbor Freight Tools - Racine, Wisconsin
Warehouse Staff/Cashier

Responsibilities Included:

- Restocking the warehouse with goods received, filling requisitions and delivering throughout the property
- Cleaned and emptied trucks throughout the property
- Maintained safety and cleanliness of overall warehouse
- Maintained register, assisted customer, insured till was correct at the end of business day
- Operated Pallet Jack to ensure proper loading and unloading of trucks

June 2018 - February 2019

The Light center - Fort Collins, CO
Warehouse / Delivery Driver

- Ensured orders marked for delivery were pulled, properly labeled, and staged for the next day.
- Loaded up vans and delivered product to builders in northern Colorado and southern Wyoming.
- Helped to tear down and completely rebuild warehouse for easier product access and easier maneuverability.
- Helped shipping/receiving with getting product properly labeled and put in the proper places.
- Upon arrival from deliveries, properly signed and filed paperwork and sent pictures of deliveries to salesman.

February 2019 - Present Day

The Light Center - Fort Collins, CO
Service technician

- Schedule customers for service to install, diagnose, and repair any product sold by The Light Center.
- Help to bring in revenue by ways of installation, diagnostic, and repair of lighting products.
- Use hand and power tools to assemble, disassemble, hang, and take down/ repair fixtures in customer homes.
- Provide excellent customer service as the face of the company out in the field, working with customers everyday in their homes and businesses.
- Maintain relationships with businesses on commercial accounts, writing out tickets and keeping proper records of products to better help the process.

Skills

Microsoft

- **Office**
- **PowerPoint**
- **Excel**
- **Outlook**

Driving

- **Highly skilled at maneuvering and operating box truck**
- **Previously certified in operating pallet jack**

Organization

- **High Ability to organize and set products in best placement for customer purchases**
- **Set floor plan for high volume of merchandise for product placement**

Referrals

- **Ryan Kison (Professional - 970-581-0022)**
- **Michelle Sanchez (Personal - 262-412-2499)**
- **Marrissa Mattos (Professional Shift Lead at Once Upon A Child - 970-402-5429)**
- **Matt Smith (Personal- 970-690-5981)**