1535 High Street, Denver, CO 80218 • 303-605-9018 • dionsha.miles@outlook.com

DIONSHA C.MILES

CAREER HIGHLIGHTS AND ACHIEVEMENTS

- **Continuous Leadership**
- **Decision Making and Action**
- **Profit and Loss Management**
- **Global Business Development**
- **Problem Solving and Resolution**
- **Entrepreneurial Drive and Vision**
- **Distinguished and High Performance**
- **Driving Product Development and Innovation**
- **Visionary and Aggressive Turnaround Leadership**
- **Proficient user of Microsoft (Office, Word, Excel, and Outlook)**

Experience

June 1997-present **Dionsha's** **Aurora, CO**

Owner

- Plan and direct all functions of the company
- Specialize in the creation of fashion jewelry
- Achieve sales and distribution goals of all natural perfumed and essential oils, imported incenses and gift items
- Establish and integrate the functional strategies of the company in order to reach financial and operational goals
- Develop sales and marketing plans as well as programs for the company's sales personnel

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August 2012 – May 2013 **Radio Road** **Denver, CO**

Sales Representative

- Ranked the Top Seller of conservative clothing, trendy fashion jewelry, distinctive collection of handbags, accessories, and unique luggage averaging $50,000 monthly
- Enforced all safety rules and regulations of Denver International Airport, Transportation Security Administration, and the U.S. Department of Homeland Security

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August 2008 – January 2011 **Allied Barton Security Services** **Lakewood, CO**

Security Officer

- Protected the property, assets and people of various businesses within a professional office building
- Maintained a high visibility presence to deter illegal, dangerous or inappropriate actions and scenarios while observing directly through patrols, alarm systems and video cameras
- Intervened to prevent incidents and reported them to the client and emergency services as appropriate

Education

July 1989 **University of New Orleans** **Interior Design**