

# Michael Zapien

Sales Specialist/Supervisor

**Address** 10571 Colorado Blvd Thornton,  
CO, 80233

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Proactive professional possessing excellent work ethic and exceptional time management skills. Efficient, productive and methodical individual with over 2 years of experience in supervising 15 employees and monitoring inventory levels. Driven Sales Specialist with 3 years of experience in install building and selling. Dedicated to maintaining safe working procedures and good housekeeping practices. Focused on meeting deadlines and exceeding expectations



## Skills

|   |                           |
|---|---------------------------|
| ◆ | Leadership                |
| ◆ | Training and mentoring    |
| ◆ | Staff Management          |
| ◆ | DIY Knowledge             |
| ◆ | Cash Handling             |
| ◆ | Fluent in Spanish         |
| ◆ | Sales expertise           |
| ◆ | Customer service and care |
| ◆ | Problem solving strength  |



## Work History

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|--|--|---|
|  | <p>◆ Jan<br/>2020 -<br/>Current</p>      | <p><b>Logistics Supervisor</b><br/><i>Harbor Freight Tools, Thornton, CO</i></p> <ul style="list-style-type: none"><li>• Worked with money on a daily basis including counting and preparing deposits ever night.</li><li>• Managing the the store and employees alone every night</li><li>• Key Holder</li><li>• Worked all freight that came into tore and worked said product to floor</li></ul> |
|  | <p>◆ Apr<br/>2015 -<br/>Dec<br/>2019</p> | <p><b>Sales Specialist</b><br/><i>Lowes Home Improvment, Northglenn, CO</i></p> <ul style="list-style-type: none"><li>• Was a sales Specialist in Appliances, Flooring, Plumbing, Millworks and Home Decor.</li><li>• Worked up installs for customers including ordering and picking product for install</li></ul>   |
|  | <p>◆ Oct<br/>2010 -<br/>Apr<br/>2015</p> | <p><b>Paint associate</b><br/><i>The Home Depot</i></p> <ul style="list-style-type: none"><li>• Customer service and warehouse environment experience.</li><li>• Receiving experience as well.</li></ul>  |
|  | <p>◆ May<br/>2007 -<br/>Oct<br/>2010</p> | <p><b>Meat Cleark</b><br/><i>King Soopers</i></p> <ul style="list-style-type: none"><li>• Experience.</li><li>• Wrapping meat, stocking, pricing and stocking frozen food area.</li><li>• Customer service, attending to customer needs.</li></ul>  |



## Education

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|--|--|---|
|  | <p>◆ Aug<br/>2003 -<br/>May<br/>2007</p> | <p><i>Brighton High School</i><br/>GPA: 3.4</p> |
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