

Michael Vonch

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(763) 267-9245

Motivational speaker

Willing to relocate: Anywhere
Authorized to work in the US for any employer

Work Experience

Paid Canvasser

MN DFL - Rochester, MN
September 2018 to Present

Door knocking to get the voter excited to vote.

B2B Professional Fundraiser

MIDWEST PUBLISHING INC - Saint Paul, MN
July 2018 to September 2018

Outbound fundraising calls soliciting funds for non-profit groups.

Onboarding Specialist

Comcast - Saint Paul, MN
September 2017 to May 2018

Technical support of products, billing inquiries and adjustments, suggesting product line to enhance customer relationship.

Personal Banker/Loan Officer

US Bank National Association - Saint Paul, MN
February 2016 to January 2017

Contact center phone banker. Handled inquiries related to checking, savings, disputes, home mortgage and equity lines of credit.

Customer Service Lead

Sportsman's Guide - South Saint Paul, MN
January 2014 to October 2015

Lead team of inbound customer services representatives meet and exceed metrics. Address escalated customer inquiries.

Professional Fundraiser

Community Welfare Services - Brainerd, MN
June 2011 to November 2013

Outbound calls to prospective and established donors to support non-profit groups. Specialized in B2B fundraising.

Supervisor

APOSTOLIC PUBLISHING - Oakdale, MN

June 2008 to January 2011

Developed team of 60 B2B advertising sales agents. Administered time keeping, hiring, training and sales incentive contests.

Professional Fundraiser / Team Lead

Safety Services LLC - Saint Paul, MN

2007 to 2008

Fielded phone calls to the public fund raising for non-profit groups. Maintained an above average success ratio in both obtaining new sponsors and renewing previous sponsors. Exceeded in customer care.

Office Manager

North Dakota Fraternal Order of Police - Saint Paul, MN

2006 to 2007

Exceeded production and collection goals consistently (not only personally but as a team as well). Hired, trained and lead a team of 8. Wrote sales scripts used to obtain sponsorships. Lead sales and compliance meetings daily.

Professional Fundraiser / Team Lead

Safety Awareness Inc - Saint Paul, MN

2003 to 2006

Fielded phone calls to the public fund raising for non-profit groups. Maintained status of top collector for a year and a half. Trained team members to achieve success. Interviewed prospective employees.

Education

GED

Skills

Customer Service, Fundraising, Office Management, Banking, Typing 40wpm, Canvassing

Additional Information

INFJ-T