

Michael Anthony Marquez

3435 So Ammons St Lakewood, Co. 80227 • email: m47marquez@msn.com • Cell: 720-935-5994

SENIOR & REGIONAL LEVEL COMMERCIAL/ HOME BUILDING MASTER BUILDER ON AND OFF THE GRID

- Highly talented Commercial and Homebuilding executive with over thirty nine years of experience and education with a solid understanding of and proven leadership in all business functions within the commercial and multi family and single family residential homebuilding industry
- Excellent people development, team building and training skills ensuring the most efficient organizational structure with key personnel, while consistently driving performance by creating a strong environment of accountability and execution
- Intense focus on internal and external growth and profitability with a high JD Powers customer satisfaction commitment
- Exceptionally well organized, detail oriented and highly creative with excellent communication and negotiation skills including drafting and AutoCAD

Employment History

M&M Construction Management LLC

- ***Lakewood, Co 2008 to present***
- ***New build off the Grid***
- ***Commercial Tenant finish***
- ***Fix and Flips***
- ***Design Build outs commercial and residential***
- ***Denver Housing developing General contracting***
- ***Landscaping design throughout New Mexico and Colorado***
- ***RTD/ C DOT Erosion Control managing 14 years***
- ***Sprinkler install commercial and residential***

Fairfield Homes • Littleton, Colorado • 2006/ 2008

Construction Manager

Overall Operations Management for the Denver Metro area.

- ***Land Acquisition, Forward Planning & Development:*** Strategic planning with senior management, internal and external consultants and land sellers on obtaining new and innovative communities consistent with the strategic goals of the organization. Build and foster relationships with city and county officials, engineering firms, design and development teams to obtain expeditious project approvals for entitlements and development.
- ***Commercial account design build outs & Customer Service/Care:*** Direct and manage all vertical construction and customer care activities while maintaining strict construction schedules of all field activities delivery exceptional service and quality.
- ***Purchasing, Architecture & Design:*** Manage all aspects of purchasing, architecture, landscape design and homebuyer design selections with a focus on Built Green and energy efficient designs and materials

- throughout the process. Development of new home studio, location, space considerations, product selection and construction.
- **Finance & Accounting:** Development and reconciliation of all horizontal and vertical costs in accordance with pro-forma budgets, acquisition and development criteria, ensuring tight cost control between all departments.
 - **Sales & Marketing:** Streamlined processes and reporting for the sales & marketing departments, while creating more synergy with the construction and customer service teams in the field. Continue to seek opportunities to heighten the community image and presence to the Denver metro area.

Cornerstone Housing • Columbia, Maryland • 2003-2006

Construction Manager

- Managed a HUD Hope VI Commercial building projects in South Baton Rouge, Louisiana, which provided affordable Housing in Both Commercial /Multi Family and single Family. Oversaw four construction sites across the South Baton Rouge area, as well as forty general contractors.
- **Management:**
Responsible for bids, take off's and purchasing all materials for a turn key Operation. Managed all subcontractors and job performance including architectural Designs, layouts, permits, variances, zoning changes, lot and building adjustments. Verified that all installations met specification levels and that payment schedules and values submitted to HUD was accurate. Ensured compliance with both OSHA and Storm Water Management on all sites.

KB Home • Centennial, Colorado • 1995-2006

Project Manager/ Commercial Division

Overall driver for the Colorado division as it relates to daily execution of the business plan and strategic planning.

- **Senior Management:** Daily focus and execution on customer satisfaction and the business plan, establishing performance goals for each department, consistent with business objectives and Human Resource strategy plans.
- **Regional Execution Team:** Mid-west team leader bringing newly acquired divisions up to performance levels, standardizing functions and processes across multiple states, including Colorado, Indiana, New Mexico and Illinois.
- **New Communities:** Successfully opened 26 new communities in 12 geographic areas in 18 months during 2004 and 2007, driving timely lot deliveries, model completions, overall site appearance and on-time sales openings.
- **Active Communities:** Maintained an internal Customer Satisfaction Index of an overall average of above 95%, utilizing the "Community Team" concept, (Sales, Construction, Customer Service), with all on-site personnel.
- **Starts & Permitting:** Streamlined the permitting and starts process by gaining 30 days retooling processes and methods while working closer with municipalities, creating a better even-flow of production for the division.
- **Construction & Centralized Scheduling:** Reduced the divisions building cycle times by an overall average of 20 days with the use of Centralized Construction Scheduling, along with intense field training and execution.
- **Sales Contracts, Closings & Mortgage:** Ratified over 10,000 new sales and closed over 7,500 homes for the Colorado Division over the 4 years, while driving mortgage loan approvals prior to home starts and closings.

- **Richmond Homes / Denver, Colorado 1984 –1995**
Superintendent
Projects: Piney Creek, Aurora, Co. Park view Commons Aurora, Co. Cottonwood, Parker, Co.
Silver Tree Lakewood, Co Transferred to Irvine, Ca (The Palms resort a multi- family community
Oversaw the construction of over 1900 homes from 1992 to 1990

Licenses holding

- Class A: Aurora General Contractor active since 2007
- Class A: Lakewood Commercial and Residential active since 1996
- Class A: Arvada, Westminster, Brighton active since 2004
- Denver Electrical License, – ICC Classification of Residential Contractors since 1983
- Electrical: Denver Journeyman active since 1982

EDUCATION / TECHNOLOGY / TRAINING / ASSOCIATIONS

EDUCATION

- **Construction Management**, bachelor's degree AZ State/ University of Denver /Denver, Colorado

TECHNOLOGY /Drafting Design

- MS Office: Access, Excel, Word, Outlook, Power Point
- Auto Cad Design Fast Frame Flooring Javelin systems and alpine BCI Design
- AS400 Mainframe Platforms: FAST, JD Edwards, McCosker, Timberline
- Scheduling & CAD: MS Project, Primavera, MH2 Scheduling, AutoCAD, Point line CAD

TRAINING & CONTINUING EDUCATION

- Pursuing Colorado Real Estate License, Jones Business College R.E. License
- Pursuing Urban Land Institute, Land Acquisition, Forward Planning and Land Development
- Denver Contractor License, Class A/B – ICC Classification of Residential Contractors
- Certified Purchasing Manager designation, National Association of Purchasing Management

ASSOCIATIONS & CERTIFICATIONS

- Quality Construction Certification Program and OSHA Certified, HBA of Metro Denver

HBA of Metro Denver, Colorado Association of Home Builders, National Association of Home Builders