

# Michael Smaldone

**Strong, intelligent, responsible mover, laborer, driver.**

Wheat Ridge, CO 80033

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303.477.0677

- I've enjoyed providing straightforward, measurable solutions to people
- The most rewarding part of my work has been managing and obtaining objectives
- Reviews of Centurion Transport are available online

Willing to relocate to: Knoxville, TN - Asheville, NC - Corinth, MS

Authorized to work in the US for any employer

## Work Experience

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### **Owner/Operator**

Centurion Provision, LLC dba Centurion Transport - Wheat Ridge, CO

April 2016 to Present

- Communicate with residential and commercial prospects and customers to earn 5 star reviews and referrals for this moving, delivery, and disposal business
- Manage the pickup and delivery schedules from Colorado Springs, CO, to Cheyenne, Wyoming, transporting home goods, furniture, glass shower doors, and other items
- Manage the hiring and termination of employees, maintenance of commercial trucks, accounting, and payroll. Drive vans, 16' box and 26' box trucks, and studying for CDL
- Created Excel spreadsheet to calculate expenses, labor, and profit
- OTR moves from Denver, CO to Austin, TX, Chandler, AZ, and Los Angeles, CA
- Team Leader as subcontractor to Victory Services, a disposal and resale enterprise
- Managed the inventory, refurbish, resale, donation, and disposal of all items, including customer contacts, storage spaces, and vendor relationships

### **Band Saw Lead Operator**

Codi Manufacturing - Golden, CO

July 2013 to April 2016

- Reduced band-saw errors by 80% within one month of responsibility for receiving and cutting of bar-metal for this metal fabrication business
- Organized storage of metal stock and "drop" by type and size using forklift
- Promoted to Lead, responsible for production of three-member crew during production of conveyor tables for a canning customer, including legs and rails
- Promoted to Loader and Driver for transport to vendors and customers

### **Laborer**

Labor Ready - Denver, CO

August 2011 to July 2013

- Earned best assignments from Labor Ready because of punctuality, good habits, professional manner, and ability to communicate verbally and in writing with Labor-Ready clients and clients' customers

- Earned long-term assignments with Nike (construction of retail space in Colorado Mills Shopping Center), Aberdeen Construction (construction of four dental offices), and Penhall Company (various projects including demolition at the Leprino facility in Fort Morgan, CO.)

### **Director of Operations**

Wealth Wonks Capital - Colorado Springs, CO

October 2006 to November 2008

- Managed underwriting for life-insurance applicants, including research of medical records and negotiation of offers from underwriters
- Designed and presented life-insurance illustrations for an MDRT producer
- Trained staff to document client and underwriter correspondence in CRM
- Drafted correspondence to the Colorado Insurance Commissioner and attorneys
- Earned relationships with underwriters, clients, and staff by listening and exceeding expectations

## Education

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### **Bachelor's in Public Relations**

Drake University - Des Moines, IA

## Skills

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- Microsoft Excel (10+ years)
- Microsoft word (10+ years)
- Moving Experience
- Box Truck
- CRM Software
- Flatbed
- Delivery Driver Experience
- Driving
- Word Processing
- Inventory Control (6 years)

## Certifications and Licenses

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**driver's license**

**Forklift Certification**

## Assessments

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**Basic Word Processing with Microsoft Word — Proficient**

April 2019

Measures a candidate's knowledge of basic Microsoft Word techniques for word processing, including the use of tools to format or edit text.

Full results: [Proficient](#)

### **Personality: Hard-Working — Expert**

April 2019

Measures a candidate's tendency to be rule-abiding, well-organized, hard-working, confident, and think before acting.

Full results: [Expert](#)

### **Reliability — Highly Proficient**

May 2019

Measures a candidate's tendency to be dependable and come to work.

Full results: [Highly Proficient](#)

### **Organizational Skills — Highly Proficient**

May 2019

Arranging and managing information or materials using a set of rules.

Full results: [Highly Proficient](#)

### **Work Style: Conscientiousness — Highly Proficient**

April 2019

Measures a candidate's tendency to be rule-abiding, well-organized, hard-working, confident, and think before acting.

Full results: [Highly Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.