

Logan Ray

Account Executive - HR SOLUTIONS

Prairieville, LA 70769

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225-573-0500

Willing to relocate to: Houston, TX - New Orleans, LA - Birmingham, AL

Authorized to work in the US for any employer

Work Experience

Account Executive

HR SOLUTIONS

April 2018 to Present

- Generate account reports each week and submit them to management
- Collaborate with the management team to improve marketing materials and expand company's marketing presence in surrounding territory
- Visit industrial and commercial environments to view appropriate services and needs for said company
- Utilize prior safety experience to market and secure sale is closed in a complete and timely manner
- Attend local BNI groups to attract referrals and stay relevant to sales industry

Blow Mold Operator

USA, LLC

October 2017 to April 2018

- Manage and assist technicians throughout daily routine to achieve production goals
- Make necessary adjustments to distributed control systems (DCS) for effective production
- Record scheduled readings to verify and monitor levels, temperatures, and pressures on mechanical equipment
- Follow and enforce safety and environmental procedures to promote a safe and efficient manufacturing environment
- Review and troubleshoot equipment for maintenance purposes

Lead Server

RUFFINO'S RESTAURANT

April 2017 to January 2018

- Learn the company's product to execute sales goals and achieve overall success and growth
- Manage an independent server team in providing exceptional customer service

Laboratory Technician

LION COPOLYMER

November 2016 to April 2017

- Provide various quality control functions to check the test results of Mooney value, including percent propylene, heat loss, and contamination screening via extruder

- Measure Melt Flow Index (MFI), heat loss, and yellow index to determine long-term conditions of a sample for further kinetic viscosity testing

Junior Production Technician

LION COPOLYMER

November 2015 to April 2017

- Collect product samples to test and evaluate kinetic viscosity, propylene, diene, and percent solids
- Observe plant and industrial equipment such as pumps, compressors, exchangers and distillation columns to generate process trends
- Monitor readings from hazardous waste storage tanks to ensure that the waste was properly handled and disposed of per safety protocol
- Coordinate and supervise contracted packaging technicians and assume responsibility for their safety in the case of emergencies

Education

Associates of Science in Process Technology

ITI TECHNICAL COLLEGE

September 2015

Skills

Industrial Troubleshooting, Team Management, Sales, Cold Calling