

Travis Lee
915 Creekmore Lane
Loganville, GA 30052
travislee_76@yahoo.com
(770)870-4634

Summary of Qualifications

- Government sales experience with a major tool distributor. Skilled at managing multiple high dollar projects simultaneously, contract negotiations, highly knowledgeable in the tool world.
- Retail Manager with experience with a major department store chain. Skilled at planning budgeting, employee training; adherence to company standards; and customer relations.

Notable Achievements

- 2006 annual sales totaled 15 million.
- Averaged 17% year-to-year sales increase.

Experience

A.D.A Supplies, Inc., Bonaire, GA

Government/Commercial Sales and Contracting, 2011-Present

Maintained a constant growth in sales from year to year. Designed and maintained new tool kits. Responsibilities included: daily searches on the various government internet sites for sales opportunities, bidding on solicitations, tool sales, contract administration, and project management.

Kipper Tool Company, Gainesville, GA

Government Sales, 2004 - 2010

Maintained a constant growth in sales from year to year. Designed new tool kits and updated existing tool kits. Responsibilities included: daily searches on the various government internet sites for sales opportunities, bidding on solicitations, tool sales, contract administration, and project management.

Dollar Tree, Athens, GA

Co-Manager, 2003-2004

Promoted from hourly position. Responsible for increased sales through a more attractive product presentation. Daily operations included cash deposits, inventory control, and scheduling employee work week.

CVS Pharmacy, Stone Mountain, GA

Store Manager, 1999-2003

Promoted from hourly position. Responsible for increased sales through use of aggressive marketing strategy by using a more diverse product mix. Daily operations included; cash deposits, inventory control and scheduling employee work week.

Education

- Statesboro High School, Statesboro, GA
- Georgia Southern University, Statesboro, GA