

# Larry Derosia

## Driver CDL-A, Delivery Professional and Manager, Healthcare Materials Management

Belmont, NH 03220

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Willing to relocate: Anywhere

Authorized to work in the US for any employer

### WORK EXPERIENCE

#### **CDL-A Driver, OTR Team**

UPS Dedicated Freight - Londonderry, NH - 2016-09 - Present

A multibillion dollar supply chain and logistics company providing transport, delivery, and logistics solutions for thousands of customers nationwide. Job change to a dedicated, over the road opportunity to transport parts and supplies to and from Florida.

- Transport jet engine parts for Pratt and Whitney in a timely, professional, safe, and courteous manner.
- Driver, CDL-A, with doubles/triples, and tankers, with no traffic accidents or moving violations.
- Willing and eligible to acquire HAZMAT endorsement if needed.
- Work within and maintain DOT Hours of Service logs (paper or electronic).
- Perform and document pre and post trips daily.
- Drive tractor (Volvo) and semi-trailer (53ft) roughly 2,900 miles per week safely, legally, and in any weather

#### **Driver, Delivery Professional**

McLane NE Concord - Contoocook, NH - 2015 - Present

A multibillion dollar supply chain services company providing grocery and foodservice supply chain solutions for thousands of customers nationwide.

Career direction change for personal growth while maintaining the highest levels of customer satisfaction, enthusiasm for new opportunities, and commitment to personal and professional excellence.

- Deliver groceries to customers as a "face of the company" in a timely, professional, courteous manner.
- Driver, CDL-A, with doubles/triples, and tankers, with no traffic accidents or moving violations.
- Willing and eligible to acquire HAZMAT endorsement if needed.
- Work within and maintain DOT Hours of Service logs (paper or electronic).
- Perform and document pre and post trips daily.
- Work yard as needed including coupling, un-coupling, washing tractor or trailer, fueling, inspection, etc.
- Drive various tractors (International, Volvo, and Freightliner, day cab, sleeper cab, etc.) in any weather.
- Deliver groceries to customers utilizing various means including refrigerated box truck, or trailers (32', 48', or 53').
- Deliver groceries to customers as assigned in various towns and cities (including Boston), in all six New England states.
- Unload truck or trailers using the appropriate tools including hand truck and ramp (most common), pallet jack, loading 'u-boat', stacking pallets, etc.
- Address customers needs utilizing the appropriate tools (scanners, printers, returns, credits, etc.), address discrepancies, and return damaged goods as needed.

#### **Manager, Materials Management**

LRGHealthcare - Laconia, NH - 2009 - 2015

Promoted to assume the Materials Management operational and leadership roles due to retirement of the current Department Director.

- Managed, organized, and directed Purchasing, two Stockrooms (official inventory), Shipping and Receiving, the Print shop, and courier routes with team of 18 utilizing Central Distribution methods.
- Enhanced Customer Service by implementing PAR stocking, improving the LUM program, redesigning Courier routes, and maintaining greater than 92% same day order placement.
- Worked with Directors and Senior Administration to ensure departmental and inter-departmental goals parallel and achieve corporate goals.
- Assigned duties, supervised personnel, and ensured appropriate staffing and coverage to achieve department and corporate goals.
- Addressed, evaluated, and implemented changes to outside resources as needed.
- Worked closely with Finance Department to ensure inter-department and corporate goals were met.
- Coordinated efforts between Purchasing and Accounts Payable to establish receiving accuracy and ensure invoices were paid within established terms.
- Participated in the inter-healthcare network, Granite Health Network.
- Optimized contract utilization by way of local and Group Purchasing Organizations.
- Established and participated in the Products and Utilization Committee (Value Analysis).
- Provided centralized distribution and control of supplies and equipment at multiple locations.
- Purchased required materials and capital at appropriate cost, consistent with approved quality, utilization, and delivery standards, and while meeting regulatory standards (CMS, OSHA, TJC, etc.).
- Communicated interdepartmentally to ensure appropriate materials needs were met while maintaining the highest levels of customer satisfaction and accurate GL postings.
- Served as the primary liaison for facility-vendor-GPO management issues and opportunities.
- Met routinely with GPO and vendors to ensure all savings and contract compliance opportunities were addressed.
- Reviewed and implemented service contracts.

### **Materials Manager and Purchasing Analyst**

LRGHealthcare - Laconia, NH - 2003 - 2009

An Integrated Delivery Network of two Hospitals (137 Bed and 25 Bed), multiple Ambulatory Surgery Centers, and offsite practices.

Assisted the Director by assuming Materials Management responsibilities of our Critical Access Hospital.

- Converted two Hospital MMIS Systems to one common platform.
- Established work processes to enable MMIS usage for all non-stock and stock orders.
- Assisted with staff development and ensured the team worked toward the common goal.
- Developed and analyzed data for savings and utilization opportunities.
- Developed and maintained department quality assurance, policies, and procedures.
- Reviewed, rectified, and followed up with department reports (i.e. expense, employee salary, earned time, overtime, time sheets, etc.) and benchmarks.

### **Manager, Anatomic Pathology**

PathLab, Inc - Portsmouth, NH - 2001 - 2002

A 'for profit' Reference Laboratory offering Clinical, Reference, and Anatomic Pathology Laboratory Testing

Managed a Pathology Laboratory (Cytology, Histology) with a team of sixty-three employees at five sites.

- Developed and maintained department quality assurance, policies, and procedures.
- Maintained compliance (i.e. HCFA (CMS), CAP, OSHA, and HCS).

### **Manager, Anatomic Pathology**

Lakes Region General Hospital - Laconia, NH - 1997 - 2001

A 'not for profit' hospital Laboratory offering Clinical and Anatomic Pathology Laboratory Testing

Promoted to Manage a Pathology Laboratory (Cytology, Histology, and Autopsy) with a team of ten employees.

- Functioned as Safety Officer for Anatomic Pathology and Clinical Laboratories.
- Established, tracked, and maintained networks with nonaffiliated hospital laboratory customers.
- Managed access to and integrity of the Pathology module of the Lab Information Systems (i.e. Cerner).

### **Cytotechnologist and Histotechnologist**

Lakes Region General Hospital - Laconia, NH - 1990 - 1997

Cytotechnologist and Histotechnologist CT/HTL (ASCP)

Performed technical duties as required.

- Installed, tested, and implemented a Laboratory Information System (Cerner) and developed department workflow for its use.

### **EDUCATION**

Commercial Driving School of New Hampshire - Concord, NH  
2015

### **MBA in Health Administration**

New Hampshire College - Manchester, NH  
1997

### **B.A. Biology / Minor Chemistry in Biology and Chemistry**

Plymouth State College - Plymouth, NH  
1988

### **CERTIFICATIONS/LICENSES**

#### **CMRP (AHA)**

2015

#### **CDL-A with Tankers, Doubles/Triples, and will acquire HAZMAT if needed**

2015

#### **CT (ASCP)**

1993

#### **HTL (ASCP)**

1992

#### ADDITIONAL INFORMATION

- Attention to customer service.
- Ability to work independently.
- Ability to work collectively with a team.
- Excellent time management.
- Ability to adapt and embrace change.
- Proven ability to learn and utilize computer software and ERPs.
- Carpentry, construction, maintenance.

#### Community Activities

- Member of the Association for Healthcare Resource & Materials Management (AHRMM).
- Board of Directors for Belmont Elderly Housing.

References, transcripts, and prior employee evaluations are available upon request.