

Kyle Andrew Warden

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▼ Profile

My name is Kyle Warden, and I am an experienced Leader with a demonstrated history of working in the sales and service industries. I am skilled in Operations Management, Coaching, Payroll, Data Analysis, Sales Management and much more. I am a strong sales and leadership professional with a bachelor's degree focused on Business Management and Professional Communications from Colorado State University.

▼ Experience

August 2021–September 2023

General Manager of US Operations • Gear re-Store

At Gear re-Store I grew and developed a small boutique clothing repair facility into one of the largest in the nation. I oversaw the US warranty and gear maintenance operations for Canada Goose, Patagonia, Arc'teryx, Helly Hanson, Vail Resorts and over 20 more outdoor brands and organizations. Running Gear re-Store as my own business we grew from one location with twelve employees to four locations throughout the US with over one hundred employees in less than two years. This growth was led by a 300% growth in revenue as well as a 500% growth in gross margin. Throughout this time, I oversaw HR, Proffit and Loss, Business Development, Accounting, Payroll, Hiring and Development, Operations Management, as well as every other aspect of the business. Along with the growth I developed a detailed employee handbook, job descriptions, advanced and inclusive policy and procedures for all positions and roles and helped develop recomence and recycling programs for sustainability objectives.

August 2006–June 2021

Retail Management and Consulting • Multiple Retailers

I have worked for many retailers as a General Manger and Consultant. These retailers include Tommy Hilfiger, Columbia Sportswear, Exxell Outdoors, Dicks Sporting Goods and more. My tasks have ranged from Sales and Operations Management, District Training and Development, Area Management, Marketing and Event Planning, and New Store and Concept Openings. During this time, I oversaw up to 250 employees and up to 5 locations at a time. I was able to create and execute a brand-new brick and mortar retail initiative for one retail as well as execute a successful brand-new concept trial for another.

January 2008–November 2018

Owner / Head Coach / General Manager • Colorado and Florida Market • Love of the Game

At Love of the Game and NORCO Baseball Club I founded the organization to allow young baseball players a safe place to learn, grow and achieve without any physical, social, or financial limitations. In Fort Collins, CO and Sarasota, FL I worked with over 2000 players aged 8 to 18 on training, scouting/recruiting, tournament and league play and tutoring and educational resources. We always made sure that at least 25% of players would see no cost at all. I was able to manage a training facility along with up to 8 teams and our recruiting department for 8 years including up to 30 employees ensuring a consistent approach that always mirrored the mission of our organization.

▼ Education

Colorado State University, Fort Collins, Colorado

- BS Business Management and Professional Communications

“Every strike brings me closer to the next homerun.”

– Babe Ruth