

Kyle O'Brien
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OBJECTIVE –

To utilize my professional sales, marketing, business development and team management expertise as well as my innate rapport building skills to bolster and increase the revenue of an exciting and dynamic sales organization by implementing best practices in coaching its sales teams, building their brands, heightening their visibility and developing new business opportunities.

CORE STRENGTHS –

- Coachable
- Entrepreneurial minded
- Accountable
- Positive attitude
- Integrity
- Team player
- Punctual
- Self-starter
- Exceptional communication & people skills

SKILLSETS –

- Excellent administrative skills
- High level customer service oriented
- Very organized
- Work well in team and/or individual settings
- Natural Leader / Team Builder

WORK EXPERIENCE –

<i>Menards, Inc.</i> Team lead, sales management	Forest Lake, MN 04/2017 - Present
<i>Menards, Inc.</i> Building materials sales team member	Saint Croix Falls, WI 06/2016 - 04/2017
<i>Adler Pharmaceuticals, Inc.</i> Assistant Purchaser	Guadalajara, MX 09/2015 - 03/2016
<i>Woodgoods, Inc.</i> Product prep	Luck, WI 04/2015 - 07/2015
<i>(Interim time between USA and Mexico)</i>	05/2014 -04/2015
<i>Colegio Paideia Elementary School</i> Head of English Teaching Department	Aguascalientes, MX 01/2014 - 05/2014
<i>IBLP</i> International Affairs Director of an English Learning Facility	Pingtung, Taiwan 08/2011 - 07/2012
<i>IBLP</i> T.E.S.O.L English Coach	Pingtung, Taiwan 08/2009 - 07/2011
EDUCATION <i>Spirit Lake Academy</i> High School Diploma	Frederik, WI 2009
<i>IBLP</i> T.E.S.O.L English Coach	Chicago, IL 2009
<i>Ellerslie Mission Society</i> Theological Leadership & Ministry Program	Windsor, CO 2012-2013