

Kyle Folkert

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Experienced supervisor in the agriculture industry specializing in crop management, food safety, supplier relations, and logistics. Proven skills in crisis management, process improvement, and managing projects of all sizes. Ability to oversee and manage a large workforce.

Professional Experience:

Seneca Foods Corp.

Rochester, MN

Area Supervisor (June 2012 – December 2018)

Primary responsibilities:

- Tracking maturity and quality standards of raw product
- Negotiating with and signing on independent contractors for each cycle of production
- Hiring and directly supervising a large seasonal workforce, as well as coordinating schedules for 30+ full-time employees and independent contractors
- Coordinating production schedules for over 12,000 acres of vegetable crops
- Scheduling shipping of raw product between multiple locations around the state
- Compiling and analyzing data to aid in process improvement, and tracking department expenses

Major Accomplishments:

- Led the Ag Department Safety Committee for 4 years and developed new and improved safety training materials
- Transitioned from outdated paper MSDS binders to an online system of SDS e-binders
- Implemented a new GPS-based mapping system to increase efficiency of pesticide application and improve accountability in reporting of destroyed cropland

Education:

South Dakota State University

Brookings, SD

BS in Biological Science, Major in Biotechnology (2009 - 2011)

Skills and Qualifications:

- Knowledge of food industry safety and bio-security
- Knowledge of microbiology and its role in the food production industry
- Proven conflict resolution skills with employees and independent contractors
- Trained and practiced in CIP and Lean business operation
- Experienced in extensive collaboration and communication between many different areas of operation
- Adaptable, with leadership skills and the ability to work effectively as part of a team