

Kristoffer Bjørn Knudsen

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OBJECTIVE: to obtain a technical industry, business management, GM, operations or HR support position that capitalizes on my expertise in reaching objectives through hard work and effort as well as capitalizes on my broad experience and strengths in industry, management, analysis, customer experience and service, team-building, marketing, out of the box thinking, creativity, dependability, effort and loyalty.

QUALIFICATIONS: Dependable, detail-oriented, motivated and experienced business management professional. Experienced in management, HR, developing corporate culture to foster growth, luxury goods specialty, purchasing, inventory, financial, sales and wholesale/retail. Dedicated to achieving the highest standard of customer service and team performance establishing customer/vendor/employee/community connections focusing on continual improvements. Increased sales over 20% while at CfoC by for instance. I enjoy recognizing and acting on creative marketing opportunities, emphasizing community involvement, and enhancing effective team building. Enacted turnaround and exceeded sales goals for Stressless Boulder by 18% through business stabilization efforts and clarifying branding message. Stabilized Boulder company facing closure through targeted HR efforts, retaining and developing staff, managed sales results, conducted management policy consultations, and addressed corporate culture. Additionally have 11 years wildlife field biology experience as field biologist, conducted 700+ hours of research supporting the CDOW's B/IMP project. Involved remote area independent research, conservation efforts, biological data gathering, compilation, and field analysis with occasional public school presentations K-6. Also have varied industrial and manufacturing experience and am mechanically inclined and adaptable. Have been a Notary Public with the State of Colorado.

CORE COMPETENCIES:

- Broad experienced based director-manager able to oversee aspects of company operations.
- Bilingual in Danish and English, moderate Norwegian, German and French working overseas building cooperative business relationships in Scandinavia.
- HR, Human resources, reviews, training/hiring.
- Purchasing and Inventory Management.
- Luxury Retail & Small business start-up.
- Pneumatics, Plastics Injection Molder, Foundry, QC.
- Community networking, charity and activity.
- Vendor management and communication.
- G/L, Emphasis on cost effective cooperative focused business relationship building to foster growth.
- P&L, AP/AR analysis and evaluation. Resource allocation.
- Team oriented with creative analytical and decision-making abilities. SWOT analysis.
- Emphasized customer experience & service.
- Resource allocation and performance building.
- Strategic planning, with can do leadership with flexibility personality. Consumer hospitality focused.
- Unique business marketing strategies on/off site.
- Online visual store website concepts and database/sales/marketing management.
- MSO, Excel, Word, OpenOffice, ERP, CRM, SAP, HSE. IT adaptable, detailed and fast learner.
- Floor design, presentation and display
- Detail oriented, design knowledge, design engineering improvements adopted, wholesale and end consumer relationship management, international trade.
- Established and managed fast-paced dynamic sales floor emphasizing team building while motivating individual growth.
- Heavy Equipment/Forklift Operator Licensed.
- Wildlife Field Biology, Conservation, Habitat studies experienced.
- Specific Chiropteran data compilation and trapping.

PROFESSIONAL EXPERIENCE

-for details/recommendations please check LinkedIn profile at: <http://www.linkedin.com/in/kristofferbjornknudsen>

-Copenhagen Contemporary Furniture, Ltd.

Owner. January 2012-present

-Danish Furniture Longmont

Strategic Business Consulting, Aug. 2013-present

-Forma Stressless Gallery Boulder

Management/Corporate Strategy Consulting

Oct. 2012 – Jul. 2013

-Copenhagen Furniture of Colorado, Inc.

Owner & CEO. 2006-2011

-Christian of Copenhagen Furniture

General Manager/Cheif of Operations 1989-2006

-Beverage Consult International, Inc.

Board Director Sales and Marketing, 2000-2004

-Colorado Division of Wildlife

VField Biologist. 1991 –2004

-International Language Engineering Corp.

Software Localization and Translator. 1990-1994

-Norgren Pneumatics

Lintra RC Manager, Injection Molder, S/R Clerk, Material Handler, Heavy Fork Lift Operator. 1987-1989

-Coors Brewing Company

Utility and Lehr at Coors Glass. 1985-1987

EDUCATION

[Regis University](#) Business/Marketing - 2005 – ongoing

[Red Rocks College](#) Business - 1989 – 1994

[Colorado State University](#) Forestry - 1987 – 1988

Wheat Ridge HS Colorado, 1987

Bernadotteskolen/Rygaards Denmark, 1983

Note: Currently enrolled and have 60 credits, 4.0 at Regis.

Professional and personal references by request