

SUMISH KHADKA

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2 Primrose Avenue
Hicksville, NY -11801

PROFILE: M.B.A in Finance with an undergraduate degree in Accounting along with two and half years of experience in Business Consulting, Supply Chain Management and Strategic Sourcing. Proven ability to work with cross functional teams, negotiate contracts, manage working capital, complete cost analysis and global vendor management. Strengths are in Supply Chain, Strategic Sourcing, Negotiation Strategy, Strategy Development and Implementation and Enterprise level Oracle ERP.

EDUCATION

Frank G. Zarb School of Business, Hofstra University

M.B.A in **Finance**,

Burton College Of Business, **McNeese State University**

Bachelor of Business Administration in **Accounting**

Honors: International Student Scholarship, President Honor List

APICS Certification Planned (Expected appearance in 2013)

Hempstead, NY

August,2012

Lake Charles, LA

May,2009

EXPERIENCE

Weight Watchers International: Supply Chain Analyst / Strategic Sourcing

May, 2011-Present, Jericho, NY

(Consultant under Lightship Partners from May 2011 – May 2012)

- Participate and engage in driving supply planning execution of new business opportunities, including new products marketing campaigns, promotions, business development and product launches
- Coordinated all aspects of a promotion including: concept development, vendor relationships, team communications, contract negotiations, budgets and final analysis
- Over \$500k in savings through streamlining marketing spend with field operations, renegotiated contracts and strategic sourcing
- Coordinated and managed company's \$3 million annual print categories spend for Canada and \$4 million annual spend (partial) for USA. Managed sourcing activities related to indirect spends, Saleable products, services and field operations.
- Analyze high-priority, highly analytical strategic questions to drive better understanding of business performance , Strategic sourcing and Project Management
- Developed the vision and acted as project team leader for the development of SCIP, a tool to manage all the inventory items and sourcing related projects.
- Perform RFI, RFQ, RFP administration and monthly spending analysis
- Build and maintain strong working relationships with stakeholders and key suppliers for the assigned sourcing activities. Assist various departments on their periodic programs through effective and timely sourcing.
- Conduct continual reviews of suppliers performance and corrective activity plans by means of evaluations, statistics, meetings, presentations and site visits
- Involve in evaluating, developing, and implementing supply chain projects designed to improve operations, drive vendor and team member performance and support strategic business growth opportunities
- Perform Inventory control, Back-order tracking, inventory management and stock disposal where necessary
- Responsible for Supply Chain Data Models, Presentations and other Ad-Hoc reports as required

Capital One Bank/ Hofstra University: Project Leader

Sept 2010- May 2011, Hempstead, NY

- Manage the campus Entrepreneurship challenge administered by Capital one bank
- Assist undergraduate students and high school juniors Associates teams with data interpretation, business development plans, financial statements, marketing efforts, product development and sales strategies
- Communicate with Capital One bank members and work with them through the budgeting, forecasting and other financial measures concerned with each group
- Analyzing data derived from this project and on process of creating a project manual for Capital One Bank to be used in future events as such

LEADERSHIP

- Hofstra Graduate Finance Association, President Fall 2011- Spring 2012
 - Organized seminars, corporate visits, networking events and valuation projects for fellow MBA students.

SKILLS

Computer: Microsoft Office Suite (Word, Excel, Power-point), QuickBooks, MS Access, Oracle (ERP), Minitab, SharePoint

Language: Fluent: Hindi, Nepali, and English Basic: Spanish **Hobbies:** Travelling; travelled almost 40 states, Tennis, Soccer