

Jorge Fernandez
Taking time off
jorge.noco@icloud.com

===== Experience =====

Rexel

OSR

08/2015 to 10/2016

Summary: Outside sales representative serving the Northern Colorado and Southern Wyoming region.

ESA Construction

Founding Partner

03/1994 to 12/2013

Summary: Construction Company with the ability to custom tailor any project to its owner or use. Specializing in Design-Build as well as Engineered Dental, Medical and Interior Finish Projects.

As a founding partner of ESA Construction my day to day duties included; Business Development, Project Management, Contract Negotiations, Value Engineering, Website design, maintenance and SEO, Website Photography, Administration & HR, Accounting, Banking Relationships, as well as having developed the companies estimating and proposal formats.

Design Electric

Branch Manager

1992 to 1994

Summary: I Joined the company and helped grow the Dallas branch first in sales, then as operations manager and soon thereafter as its branch manager. I left the company in order to establish my own business.

W.B. Moore

Project Manager

1989 to 1992

Summary: Project Manager on large commercial projects. Job included some extended travel, my final year with the company included management of a newly formed small works division.

Humphrey & Associates Inc

Project Manager/Estimator

1982 to 1989

Summary: I held and grew into numerous positions which included estimator, design-build estimator, chief estimator, project engineer and project manager.

===== Education =====

Brookhaven Community College

1982 to 1983

Richland College

1977 to 1979

TEXAS A&M UNIVERSITY-COMMERCE
Licentiate degree Real Estate

===== Skills =====

Construction
Contractors
Renovation
Construction Management
Value Engineering
Subcontracting
Change Orders
Contract Negotiation
Design-Build
Contract Management
Lighting Design
Tenant Improvement
Business Strategy
Project Estimation
Submittals
Pre-construction
Electricians
Strategic Financial Planning
Budgets
Business Development
Project Bidding
Cost Management
Building Codes
Building Materials
Construction Drawings
RFI
Project Management
Team Building
New Business Development
Negotiation
Management
Sales
Customer Service
Sales Management
Procurement
Project Planning
Strategic Planning

===== Recommendations =====

Bill King - I had the privilege to work with Jorge and can attest to his integrity, work ethic, and overall professionalism. It is with absolute satisfaction and privilege that I would provide a recommendation for Jorge.

Mark Wilson - Jorge and I worked closely together in the estimating group at Humphrey and he displayed great enthusiasm and skills in performing at a very high level of competence. Jorge was as dependable and accurate at his job as anyone I have worked with in the last 37 years. Jorge is extremely intelligent and hard working with high ethical standards. That is a great combination to find in any

individual.

Jerry Long - I work for Jorge as a subcontractor and can highly recommend him as Commercial General Contractor, A man of his word!

David Johansen - Jorge is one of the most honest hard working individuals I have met in this business. His quality of work is above all standards and he is very customer orientated.

Jimmy Vaughn - Jorge is one of the most professional contractors that I have had the pleasure to work with in the past few years. He is dependable, honest with the highest of integrity and an expert in his field. I would highly recommend him and his company to anyone for their excellence in design and construction and I look forward to working with him on future projects.

Rick Stokes - In working with Jorge, my experience is that he is very thorough and detailed. I can not recall a time when he was not completely prepared in the projects he was working on.

Carl Burleson - I've known and worked with Jorge for 25+ years. Jorge's work is thorough, complete and always well done.

steve young - ESA Construction does a wonderful job for its clients. Their work exceeds the clients expectations and they always bring their jobs within the agreed upon budget.

Gregory Padden - Jorge is always dependable and his company has proven to be a value to their clients time and time again. The workmanship and quality of their team is among the best in the business. ESA is highly recommended!

John Lamb - Universal Glass Company is a Commercial glass and glazing subcontractor who has had the privelage of working for Jorge at ESA Construction for over fifteen years. He has an excellent understanding of the construction industry and has great supervision in the field. Jorge handles his business in a very professional manner and is considered one of our top customers.

Derek OKeefe - Jorge Fernandez is one of the most professional contractors we work with on a daily basis. He is very detailed and meticulous with his work and strives for perfection on every job we have been involved with since we started working with ESA Construction.

Raymond Chang - I have worked with Jorge for many years as a B2B partner. He has been professional and a honest person to work with. I fully trust him for the working relationship that our both companies have.

Dan Lewis - I have referred many of my clients to ESA over the years and have always been pleased with the feedback I receive.

Michael McLeland - Jorge is an outstanding businessman with very high work ethics and the highest regard for delivering the best in customer service.

Stella Oefinger - Jorge Fernandez provides some absolutely beautiful designs for his dental clients. What I like most about Jorge and his partner, Bruce Goodhartz, is they have an extremely high level of integrity. I attribute this as the primary reason for their success in the construction industry.

Renee Getz - I always recommend that our Dental clients meet with Jorge and Bruce for their design/construction needs. Their attention to detail, timeliness and commitment to excellence are always evident. Jorge has been a great friend and

business partner!

Dick Calvert - Jorge (and ESA) did a great job on the development of a professional building in Forney.

David Mikulencak - ESA Construction did a great job on the build out of my orthodontic practice! They were on time (actually under) and on budget. Would highly recommend to anyone considering their services. Thanks guys!

Russell Fife - Jorge and his company did a great job on the finish-out of my dental office. He was very helpful and provided great advice.

Bhupendra Patel - He provides excellent design/construction for all Dental Clinic Project.

I worked with him on many project design. I highly recommend for any Dental Clinic design and construction.

- * Hire and get hired
- * Win customers and partnerships
- * Build a stronger professional reputation

Chris Hoover - Jorge at ESA Construction is a pleasure to work with; he is ambitious, hard working, and very good at what he does. ESA is one of our favorite customers because Jorge and Bruce have the determination to succeed while at the same time maintaining sense of humor. I would definitely recommend them without hesitation and look forward to working with ESA on future projects.

Brian J. Hunt, CCIM - A few years ago, ESA was the builder on a dental deal that I was the lender on in Dallas. We hit it off right away, and have remained friends since. Last year we did another job together. I always refer opportunities to ESA when I can. The highlights are quality and timeliness. The intangible is Jorge's care and concern.
Brian Hunt

Resume data from LinkedIn