

18 August 2019

I have fifteen (15+) years of experience in international and domestic freight operations including air and ocean export and import; letter of credit sales, review and banking; harmonized coding evaluation; the movement and scheduling of project cargo, temporary import bonds and re-import; management of warehouse operations and personnel; TL and LTL domestic trucking; hazardous cargo.

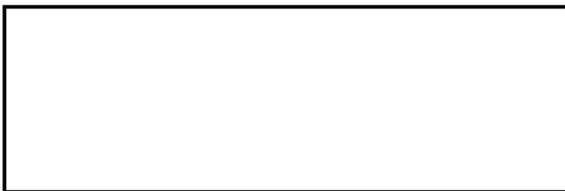
I perform well in a fast-paced, customer-focused work environment. I take pride in organized work; I enjoy the challenge of complicated analyses and the management of workflows.

Enclosed is a copy of my resume outlining my qualifications and experience. Some of my key strengths and accomplishments include:

- Leader or an 18-month executive team which designed and published company-wide process procedures.
- Managed team of inspectors during the production of \$300M offshore drilling platforms to confirm completion to contract specification.
- Created and maintained Excel spreadsheet tools to utilize existing SAP report data to produce daily shipment reports. Created to maximize on-time performance and reduce transportation costs while determining maximum space utilization.

I would like the opportunity to further discuss the value that my skills and experience can bring to your organization. I appreciate your time and consideration and look forward to meeting with you.

Sincerely,



John Thrasher  
(720) 338-9842

Enclosure: 1

**THRASHER**

**JOHN J.**

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**CAREER SUMMARY:**

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- 15+ years of international logistics
- Warehouse management
- Inventory control
- Project/Hazardous/Radioactive cargo
- Harmonized tariff classification
- Contract negotiation
- Savings margin reporting
- Technical sales support
- Customer quotations
- Internal auditing
- Forensic order reconciliation
- ERPs – SAP and BaaN
- MS Office suite
- Strong math, verbal and written communication skills

## PROFESSIONAL EXPERIENCE:

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- 2017 - Present**                      **Thyssenkrupp Industrial Solutions**                      ***Logistics Specialist***
- Oversight of project E&I materials from engineering specification through site delivery.
  - Working in early project award phase to find best solutions for OOG project cargos sourcing and routing.
  - Export documents management, in-house customs filing and export compliance management.
  - Provide pre-execution project duty evaluation and continued project duties budget management.
  - Managing service provider SOPs, evaluation of project quotes and execution.
  - Managing site delivery forecast, materials master schedule and management of site master equipment list.
  - Managing off-site project cargo staging areas globally to ensure project deliverability.
  - Leading monthly North America logistics roundtable addressing procedures and process resolutions.
- 2015 - 2017**                      **Seba International, Inc.**                      ***Operations Manager***
- Manage import scheduling and costs from destination port to customer warehouse delivery.
  - Negotiation of contracts with stevedores, warehouse operations and 3PL service providers.
  - Manage insurance claims, order reconciliations and management accounting reporting.
  - Conduct feasibility studies in conjunction with sales team to review new markets/regions.
- 2014 - 2015**                      **Martin-Bencher Group**                      ***Import/Export Ocean Operations***
- Project/OOG/Oversized cargo import and export - Supervision, export documentation and customer support.
  - Meeting with vessel operators to discuss project scope and timelines. Onsite surveying of cargo vessel loading.
  - Manage customer accounts, providing quotations and project solutions for special cargo.
  - Negotiate contracts and rates with charterers, ocean carriers, truckers and stevedores.
- 2011 - 2014**                      **Okuma America Corp.**                      ***Contract Administration***
- Manage customer machine orders - evaluation of technical specification, pricing and project schedule.
  - Key communicator between technical personnel and distributor, customer contacts and overseas manufacturer.
  - Internal auditing - meetings, evaluation and reporting.
- 2008 - 2011**                      **Schenker USA, Inc.**                      ***Ocean Export Coordinator***
- Manage the shipment of export cargo, provide all necessary export documents and customs filing.
  - Daily communication with distributors, overseas agents, customers, ports and transport providers.
  - Daily working knowledge of US Export regulations and customs requirements of foreign entities.
  - Provide quotations to customers and overseas agents and report shipment margins.
  - Process letter of credit shipments from negotiation through banking payment.
  - Daily troubleshooting with clients and vendors on overseas and domestic shipments.
  - Created quotation calculation spreadsheet which was adopted by department.
- 2005 - 2008**                      **Halliburton Energy Services**                      ***Logistics Specialist***
- Manage the consolidation of freight from varying business units and depts. to combine single shipments.
  - Daily analysis of cargo options to ensure customer requirements and optimize costs.
  - Created and maintained Excel pricing, packaging and inventory tools used by department.
  - Co-developed an intranet-based shipment status report.

**EDUCATION:**

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**University of North Carolina at Charlotte - Charlotte, NC 2011-2014**  
**B.S.B.A. Operation and Supply Chain Management Cumulative GPA: 3.58 (4.0 scale)**

- Dean's list - 2011-2012 and 2012-2013
- Sigma Alpha Lambda National Honors Society
- Cum Laude graduate