

John Howard

Lawrence, MA 01840

johnhoward7937_btx@indeedemail.com

+1 978 394 8717

My goal is to receive impressionable experience and become a leading example in the work field. I also want to keep advancing in the work field to be able to provide the best I can for my family. Authorized to work in the US for any employer.

Work Experience

Counter Sales

Standard Electric - Wilmington, MA

September 2023 to Present

- Working within the eclipse software to create orders, stage orders, returned stock, inventory discrepancy's and many other tasks.
- Creative mind to help Invision customers projects to help provide the best material.
- Receiving shipments and stocking items.
- Auditing and cycle counts to maintain accurate inventory count.
- Restock, rotate and visually merchandised products for maximum sales.
- Finalized sales by completing payments and required paperwork.
- Maintained clean, organized and professional counter space with continuous upkeep.
- Achieved personal sales goals with great upselling and cross-selling abilities.
- Creating customer quotes to assist in pricing.

Shipping and Receiving/Inventory

Straumann Group - Andover, MA

August 2020 to August 2023

- In my 3 years working at Straumann I have done many things I started as picking and Packing orders as efficiently as possible to help the team meet service and ensure all customers received their orders on time through Ups and FedEx postal routes.
- Emdogain/Perfgel shipments sensitive foreign tissue that needs to be handled carefully and accurately.
- Receiving Brazil/Basel shipments scanning verifying through excel using pivot tables and posting through Sap transactions.
- Working with Life Net Human tissue that needs to be handled carefully.
- Cycle counting pieces doing audits to find and locate missing or misplaced products to minimize company loss.
- Working in an overstock room manually picking high priority orders.
- I have 3 years working with Excel and SAP software.

Bus Monitor

Childrens Center of Faith - Methuen, MA

June 2019 to January 2020

- Assisted driver in monitoring and managing student behaviors to promote safety.
- Secured special seats and restraint devices used by students.

- Learned and maintained proficiency in first responder skills such as First Aid and CPR to offer individuals in distress optimal support.

Picker/Packer

inbound Target - Haverhill, MA

November 2018 to February 2019

- Unloaded the trucks and sorted the items on individual pallets so they could be stocked.
- Printed labels, packaged boxes, and loaded into outbound containers.
- Pulled orders quickly to maintain demanding productivity goals.

Education

HIGH SCHOOL DIPLOMA

Greater Lawrence Technical High School

June 2018

BUSINESS

Northern Essex community college

Skills

- Eclipse software
- 3 years working with Sap software using transactions
- 2 years understanding and creating electrical blueprints and schematic diagrams.
- 3 Years working with excel creating charts and building pivot tables
- 4 years studying residential and commercial electrical
- Superb customer service and multitasking skills
- SAP
- Eclipse
- Driving
- Manufacturing
- Assembly
- Construction
- Sales

Certifications and Licenses

OSHA 10

Driver's License

Assessments

Customer focus & orientation — Proficient

October 2022

Responding to customer situations with sensitivity

Full results: [Proficient](#)

Sales skills — Proficient

October 2022

Influencing and negotiating with customers

Full results: [Proficient](#)

Attention to detail — Proficient

May 2023

Identifying differences in materials, following instructions, and detecting details among distracting information

Full results: [Proficient](#)

Warehouse safety — Proficient

October 2022

Using safe practices in a warehouse setting

Full results: [Proficient](#)

Mechanical knowledge — Proficient

October 2023

Understanding and applying mechanical concepts and processes

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.