

# Joey Lovato

Arvada, CO 80003

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+1 303 332 6671

- Excellent interpersonal and communication skills
- Extensive experience in the sales and support industry
- Proficient in using MS Office applications
- Detail-oriented individual who thrives working in a fast-paced environment
- Handled accounts payable/receivable
- Experienced in shipping and receiving

## Work Experience

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### **Janitor**

Genesis Floor Care of Colorado LLC - Broomfield, CO

October 2022 to March 2023

Clean floors, stairways and bathrooms, hallways and common areas in tower building Floors 2-6. Also clean floors and bathrooms and hallways in 3 floor Aspen Ridge building.

### **Retail Merchandiser**

Premium Retail Services - Chesterfield, MO

October 2022 to October 2022

Merchandise sunglasses, batteries, gift cards, seasonal candy and other items at retail store like Safeway, King Soopers, Walgreens, Target and Best Buy.

### **Buyer**

Creager Mercantile - Denver, CO

March 2022 to October 2022

Assist in purchasing beverages and snacks and general merchandise for convenience stores for sale throughout Denver. with companies like Coca Cola, Pepsi, Frito Lay, Jack's Links, Quaker and 7-Up and other vendors. Also other duties as assigned.

### **Grocery and general merchandise buyer**

Total Beverage - Thornton, CO

July 2018 to March 2022

Buyer/merchandiser for two location liquor store. Duties include: stocking shelves, inventory counts, buying and negotiating prices on food items. Also maintain profit margin for grocery department.

### **Delivery driver pharmaceuticals**

Pioneer Pharmacy - Wheat Ridge, CO

April 2018 to July 2018

Delivery of pharmaceuticals to assisted living buildings, located throughout the Denver metro area, also responsible for making sure all deliveries of pharmaceuticals are correct to each customer. Pickup of any return items to be sent back to Pioneer Pharmacy

## **Warehouse Worker**

American Standard Window Film - Golden, CO  
May 2016 to April 2018

Main duties receive and stock window film orders for ASFW, cut window film to sizes orders by customers keep warehouse in organized order. Enter orders into Sage computer system, process customer payments, and close out all tickets for end of day requirements. Other duties as assigned.

## **Sales merchandiser**

Lawrence Merchandising - Plymouth, MN  
August 2015 to May 2016

Main duties: merchandise and restock jewelry and sunglasses area for Target store assigned. Also conduct focus brand counts (inventory) in Target reporting system and other duties as assigned.

## **Large account manager**

Four Winds Trading - Wheatridge, Co  
January 2015 to July 2015

Main duties: manage Whole Foods, Tradavo and Natural Grocers accounts by handling incoming orders and analyze sales figures and make sure stores were adhering to designated sales promotions and enter incoming orders into SBT accounting system.

## **Sales Support and Bill Backs**

Pulse Beverage  
May 2014 to December 2014

Audit Bill Back packets sent from Distributors and RSM

- Assist in sale projects for Cabana Lemonade
- Other projects as assigned by Vice President of Sales

## **Sales & Support Coordinator**

Vicon Motion Systems - Denver, CO  
January 2013 to October 2013

Handled sales orders

- Entered sales order details accurately into specific programs
- Took care of return material authorizations
- Coordinated between customer and clients
- Inventory count can accuracy of inventory and sales

## **Sales & Marketing Manager**

BVM Corporation - Denver, CO  
October 2006 to January 2013

Worked with both inbound and outbound client service via phone calls

- Coordinated the sales and delivery of oil rig components
- Traveled to trade shows and managed publications for marketing
- Grew sales and managed annual sales of \$12-15 million/year

(Actively looking for a new job opportunity) 06/2006 - 10/2006

## **Warehouse Manager**

Blackhawk, CO

June 2005 to June 2006

I managed receiving for the casino's onsite warehouse,

- Ensured that all shipments were handled according to company policy
- Worked as a Personnel Manager in Human Resources, including hiring and terminations

### **Sales Auditor**

Soundtrack/Ultimate Electronics - Thornton, CO

February 2002 to May 2005

Worked with regional sales across the country

- Balanced accounts, managed deposits and credit applications.

(Actively looking for a new job opportunity) 11/2001 - 02/2002

### **Inventory Audit Manager**

General Nutrition Corp - Pittsburgh, PA

September 2001 to November 2001

Managed inventories in 5 states

- Transferred inventory information via handheld scanners to the mainframe at the home office and create-count sheets to submit to corporate.
- Dealt with variances in inventory, expense reports, and personnel.

(Actively looking for a new job opportunity) 05/2001 - 09/2001

### **Buyer/Analyst/Warehouse Manager**

Industrial Systems Associates - Golden, CO

May 1996 to May 2001

Responsible for purchase orders internally and with vendors

- Inventory and invoices
- Interfaced with vendor representatives to ensure quality control of purchase orders
- Worked with Personnel Manager in Human Resources, including overseeing training of new employees.

## Education

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### **High School Diploma**

Pomona High School - Arvada, CO

1979

## Skills

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- Warehouse Associate
- Shipping Receiving
- Order Puller
- Forklift
- Loading
- Shipping

- Outbound sales
- QuickBooks
- Microsoft Access
- Sales support
- Marketing management
- SAP
- Inside sales

## Additional Information

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- Microsoft Access
- Retail Net
- Tyler
- QuickBooks
- JobBoss
- Certified forklift operator/trainer
- Haz-Mat certified
- Safety Training
- SAP Program
- Mpower
- Blue Link