

Jeremiah Partin

Owner / Project Manager - Air Force One Plumbing & Heating

Albuquerque, NM 87123

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+1 505 319 8163

- 15 years of experience managing commercial and residential HVAC projects in Albuquerque, NM.
- Duties included: Bidding on projects both commercial and residential plumbing and HVAC.
- Reading Plans and Blue prints, doing takeoffs of the plans, receiving bids on takeoffs to ensure the projects I was bidding on would be profitable and completed in a professional and timely manner.
- Overseeing multi-million dollar projects on a daily basis, coordinating with the General Contractor on deadlines and progress.
- Ordering equipment, doing the takeoffs and submittals for new construction business and residential jobs.
- Experienced with MS Office.
- Associates degree, University of New Mexico.

Authorized to work in the US for any employer

Work Experience

HVAC General Manager

Sun Vista Enterprises Inc. - Albuquerque, NM

August 2022 to Present

Commercial HVAC Manager. Issuing work orders, estimating, service, customer service, managing 7 employees from dispatcher, to service writer, to service technicians, as well as property maintenance technicians. Overseeing the daily operations of hvac maintenance, install, and service of all major makes and brands. Profit and loss margins? Dispatching, customer service and follow up

Service manager

Culligan / southwest water conditioning - Albuquerque, NM

August 2020 to Present

I'm in charge of 12 installers, service technicians, warehouse personal, inventory purchasing, constantly taking inventory off of their company vehicles, building long lasting relationships with our commercial customers, maintaining the utmost professionalism while dealing with Sandra labs, Los alamos labs, to residential customers. Reviewing work orders before they are turned in to ensure profitability has been met and customer is happy. This job entails every aspect of running calls that the techs or installers weren't able to fix, so they will call me and demand that I go out there to get them running and working the way it should be. Examples of major projects I have supervised and been a part of are: RUST Rio Rancho Presbyterian hospital. Santa Fe Presbyterian hospital, Amazon senior living, Denny's, Chili's, etc. also ensuring that the project is completed in a timely manner and in accordance with the commercial estimator. Any other questions you might have feel free to contact me to discuss as there is too much to type

Owner / Project Manager

Air Force One Plumbing & Heating - Albuquerque, NM

2014 to Present

- Run the operation of a small Plumbing, and HVAC Business.
- Answer incoming phone calls, dispatching field service technicians, personally servicing many of my longtime customers.
- Bidding on commercial, new construction, and residential Plumbing & HVAC.
- Ordering equipment, doing the takeoffs and submittals for new construction business and residential jobs.
- Reading plans to the utmost detail, overseeing the projects, and being the face, and go to personal. Exceeding goals and expectations by contractors, and homeowners, maintaining 100% customer satisfaction, quality control, inventory control. Payroll, taxes, etc.

Project Manager / Sales Manager

Sunshine Plumbing/HVAC - Albuquerque, NM

2008 to 2014

- Duties Included: hiring the right individuals who possess the proper credentials to achieve the highest level of customer satisfaction in all aspects of Commercial, and Residential Plumbing, and HVAC.
- Reading Plans and Blue prints, doing takeoffs of the plans, receiving bids on takeoffs to ensure the projects I was bidding on would be profitable and completed in a professional and timely manner.
- Overseeing multi-million dollar projects on a daily basis, coordinating with the General Contractor on deadlines and progress.
- Selling high end Trane, and Carrier residential products to homeowners. On average each sale exceeded \$10,000.00. Was able to take this company from 6 employees to 49 and get them out of chapter 11 bankruptcy.
- First year at Sunshine Plumbing annual sales were over 1.5 million dollars. Before leaving Sunshine Plumbing, we were over the \$ 5 million dollar mark for residential and commercial sales, to which I personally oversaw each and every individual project.

Project Manager / Sales Manager

TLC Plumbing & Utility - Albuquerque, NM

2003 to 2008

- Managing 40+ employees, servicing both residential and commercial plumbing and HVAC systems.
- Providing ongoing training and support to the field technicians, dispatching jobs to the appropriate technicians.
- Following up on bids, as well as projects that were current and ongoing reading plans and blue prints, doing takeoffs and ordering materials.
- Continually going out of state to represent TLC in the highest manner of form to receive awards, certificates, and credentials.
- Exceeded sales and customer service goals every month.

Education

Bachelors Degree Business Management in Business management with a minor in sociology

University of New Mexico - Albuquerque, NM

August 1999 to May 2003

Skills

- Microsoft Word Microsoft office, excel, (10+ years)
- Sales Experience
- Remodeling
- Management Experience (10+ years)
- Leadership Development (10+ years)
- Plumbing (10+ years)
- HVAC (10+ years)
- Construction Estimating (10+ years)
- Sales Management (10+ years)
- Excel (10+ years)
- Property Management (10+ years)
- Microsoft Word
- Microsoft Office
- Negotiation
- Customer Service
- Marketing
- Field Service
- Service Technician Experience
- Blueprint Reading
- Computer Networking
- Drywall
- Electrical Experience
- Handyman
- Mechanical Knowledge
- Construction Management
- Equipment Repair
- Troubleshooting
- Project Management
- Restoration Industry Experience
- Outside Sales
- Water Damage Restoration
- Boiler
- Fire Restoration
- Sales
- Facilities Maintenance
- Landscape Maintenance
- Mold Remediation
- Leadership

- Conflict management
- Refrigeration
- Auto Service Management
- Purchasing
- Profit & Loss
- Lawn Care
- Communication skills

Awards

Number one HVAC salesman, contractor in the Denver region

March 2013

Number one producer, company in the entire Denver region which includes Colorado, New Mexico, Arizona, Utah, Wyoming, South Dakota

Produced over 5 million in gross sales in residential (5 million plus sales DOES NOT Include commercial or light commercial) for the past two plus years I have tan the # 1 Culligan water softener franchise / Business in the United States. Ranked number one in sales, service, and customer satisfaction. I have been responsible for the leadership and production of 14 people running out of a small office in Albuquerque New Mexico. Just recently I have been and still are the Mechanical Manager for a large commercial brokerage, and leasing company. We have the largest portfolio of any real estate, brokerage, maintenance, construction, mechanical, carpentry company in New Mexico. I have currently been the lead manager of the plumbing and mechanical division ensuring the properties are maintained to the highest level of service possible. I will be happy to discuss my role in better detail in person if given the right opportunity

Top customer service award for the Denver region in automobile sales

September 2002

Voice of customer (satisfaction survey) I was the highest rated customer service a sales representative in the entire Denver region, and the number one customer service sales representative of Ford Motor Company nationwide. I had a V.O.C (voice of customer survey) of 120% which was though to be unattainable until I held it for 4 years

Number 1 producer Finance in the automobile industry (selling warranties, and maintenance' co tracts to customers)

Number #1 Carrier Factory Authorized Dealer in the Nation

Number # 1 Trane Comfort Specialist in the United States

Number #1Residential HVAC and Plumbing sales in the Nation 5 + million dollar producer annually

Top Marketing representative in New Mexico 2001-2019

Turned 3 Plumbing and Hvac Companies from \$0.00 to annually producing 14 + million I. Residential and light commercial with an average gross profit of 60%

Number #1 Marketing and Advertising Guru I. The State of New Mexico

Who's Who in New Mexico

All State Football, Basketball, and Several State Track Records

Certifications and Licenses

Driver's License type E

Present

Type E drivers license with 0 restrictions. I'm able to drive a vehicle over 26,000 lbs including fire, ambulance and any emergency vehicles

Master Mechanical

September 2012 to September 2023

Master mechanical license, highest level of achievement for Plumbing, HVAC, Gas, Drains, Commercial, and Residential

EPA Type I

EPA Certification

OSHA 10

OSHA 30

LEED Certification

EPA Type II

EPA Type III

Journeyman HVAC

Assessments

Customer Focus & Orientation — Highly Proficient

March 2020

Responding to customer situations with sensitivity

Full results: [Highly Proficient](#)

Basic maintenance and repair — Proficient

July 2022

Performing basic repairs and maintenance for apartment complexes, office buildings, and other facilities

Full results: [Proficient](#)

Sales skills — Proficient

September 2022

Influencing and negotiating with customers

Full results: [Proficient](#)

Customer focus & orientation — Familiar

August 2021

Responding to customer situations with sensitivity
Full results: [Familiar](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

Publications

Who's Who among high school Americans

January 1999

Who's Who among National High School individuals as well as Who's Who among Business professionals

Additional Information

1999-2007 Rich Ford Albuquerque- Sales Consultant, Internet Manager. Selling New and Used automobiles. Ranked #1 in the Denver Region in Customer Satisfaction, Consistently was at the top of the sales leader board averaging 10-15 vehicles sold per month
Top F & I Producer with Ford Motor Company, as well as Toyota international
Consistently ranked number one in the Denver region as well as the United States with my gross profit margins in Finance.