

Jason Halligan

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303-478-6003

Work Experience

Financial Reporting Manager

Pilgrim's Pride - Greeley, CO

January 2014 to May 2017

- Responsible for the preparation of all financial reporting for the company including the drafting of SEC documents, financial information included on our website, reports to senior management and the board of directors.
- Responsible for the preparation of internal reports used by management to operate the business along with providing support to the controller and CFO by being the primary contact with our external audit staff during their various audits and the review of our financial statements.
- Responsible for reviewing weekly/monthly/quarterly/yearly accruals.
- Managed two entry level financial reporting accountants.

Sales Programs Analyst

Pilgrim's Pride - Greeley, CO

May 2010 to December 2013

- Responsible for budgeting, forecasting and analyzing program dollars spent (140M) in relation to pounds of poultry sold (8B) across our Fresh, Retail, National and Foodservice channels.
- Developed new sales program models for sales management to utilize in the budgeting process to reduce the overall programs expense (35M) over last 3 years.
- Developed processes and reports to accurately identify duplicated broker commission payments. This directly led to recouping over 1M in duplicated payments.
- Responsible for working with our Redistributor network to compile and report end user sales data and appropriately pay broker commissions and buying group rebate amounts (1.5M).
- Created training seminars for Sales Accounting group (30 employees) comprised of general and job specific functions in SAP and Microsoft Excel

Financial Analyst

Thomson-Reuters - Greenwood Village, CO

April 2006 to March 2008

- Responsible for modeling, forecasting and calculating payment of commission and bonus amounts for all domestic and international sales representatives (17M). This included tracking performance to their signed compensation plans on a quarterly basis.
- Responsible for modeling, forecasting and calculating payment for commissions due to our international distributors on a monthly basis (4M). This was comprised of 40 distributors in over 100 countries.
- Responsible for modeling, forecasting and calculating monthly royalty expenses based on various product licensing agreements (4.5M).

- Responsible for multiple journal entries, account analysis, month end accruals, analyzing Balance Sheet and P&L items for month end and year end close.

Senior Customer Sales Support Representative

Thomson-Reuters - Greenwood Village, CO

March 2004 to April 2006

- Developed a new international pricing strategy based on exchange rate fluctuations that directly led to an increase in revenue by 3%.
- Developed international pricing reports by analyzing customer renewal rates based on product, delivery system and country. This report was used by management to assess our 2005 international pricing strategy.
- Organized weekly staff meetings, set group deadlines and worked directly with our international sales director to report and analyze international revenues.

Customer Sales Support Representative

Thomson-Reuters - Greenwood Village, CO

April 2003 to March 2004

Directly supported our sales managers in the United Kingdom and Italy by processing customer orders and ensuring product delivery.

Business Processor

Thomson-Reuters - Greenwood Village, CO

September 2002 to April 2003

Responsible for setting up accounts, reviewing customer billings and providing product fulfillment.

Education

Master of Business Administration in Accounting and Finance

Regis University - Denver, CO

December 2005

Bachelor of Arts in Political Science

University of Northern Colorado - Greeley, CO

May 2002

Skills

- Import/export
- Excel
- Microsoft excel
- Outlook
- Peoplesoft
- Sap
- Cognos
- Sharepoint
- Microsoft access
- Oracle

- Sql
- Salesforce.com
- Html
- Pivot tables
- Business planning
- Data Analysis
- Microsoft Office
- Financial Modeling
- accounting
- Microsoft Word
- Quickbooks

Additional Information

COMPUTER & OTHER SKILLS

Expert - Microsoft Excel - macros, queries, lookups, import/export data, pivot tables etc.

SAP, BPC Business Planning and Consolidation, Oracle, Salesforce.com, Pillar, Cognos, PeopleSoft, Microsoft Access, Outlook, Power Point, SharePoint, Live Meeting, general HTML script, SQL, Adobe.