

Isaiah smith

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Hello I'm Isaiah Smith. I like to work hard and stay busy. I'm energetic and creative. If you give me a job I aspire to get it done right. I'm looking for more experience and just want to get in with a company that is willing to let me grow with them.

Authorized to work in the US for any employer

Work Experience

Sales Associate

TJ Maxx - Fort Collins, CO

November 2022 to Present

I work in the back room opening freight

Foh/boh

Teriyaki madness - Johnstown, CO

July 2022 to November 2022

I assist customers with there orders and clean the front. And then I also assist in making and preping food

Porter

Conns home plus - Fortcollins, co

February 2022 to June 2022

I build furniture and set up floor sets. I also take in trucks and help send furniture out.

Pawn broker

First cash - Loveland, CO

December 2021 to March 2022

I assisted customers in selling and buying goods. When I was not buying or selling I was cleaning.

Assistant manager

Buildabear - Loveland, CO

August 2021 to December 2021

I opened and closed the store along with supervising sales leads and bear builders. I also did change orders and took in trucks.

warehouse worker

SIMPLY DELICIOUS dba Bobo's Oat Bars - Loveland, CO

June 2021 to August 2021

I sorted pallets and staged orders

CSS

At Home - Johnstown, CO

January 2021 to June 2021

I opened and closed the store . I also assisted customers and recovered the store to keep it clean.

Sales Lead/Key Holder

Build-A-Bear Workshop - Loveland, CO

February 2018 to December 2020

I was a sales lead and key holder. I opened and closed the store along with meeting conversation, helping customers and supervised bear builders.

Crew Member

McDonald's

September 2015 to August 2016

I was on the grill so I mostly just made food and made sure the kitchen was clean and stocked.

Education

Some High School

Skills

- Cash Handling
- Leadership
- Assistant Manager Experience
- Sales
- Cashiering
- Retail Sales
- POS
- Retail Management
- Organizational Skills
- Pricing
- Porter Experience
- Store Management Experience

Assessments

Retail Customer Service — Highly Proficient

August 2020

Comprehending and responding to retail customer needs.

Full results: [Highly Proficient](#)

Customer Focus & Orientation — Proficient

July 2019

Responding to customer situations with sensitivity.

Full results: [Proficient](#)

General Manager (Hospitality) — Proficient

December 2019

Performing business math, reading and interpreting P&L statements, and solving group scheduling problems.

Full results: [Proficient](#)

Retail Customer Service — Highly Proficient

August 2020

Comprehending and responding to retail customer needs.

Full results: [Highly Proficient](#)

Sales Skills — Proficient

December 2020

Persuading reluctant customers to buy products or services, and influencing and negotiating with customers to meet sales goals.

Full results: [Proficient](#)

Work Style: Conscientiousness — Proficient

December 2020

Measures a candidate's tendency to be rule-abiding, well-organized, hard-working, confident, and think before acting.

Full results: [Proficient](#)

Work motivation — Highly Proficient

December 2020

Level of motivation and discipline applied toward work

Full results: [Highly Proficient](#)

Work style: Reliability — Proficient

December 2020

Tendency to be dependable and come to work

Full results: [Proficient](#)

Sales skills — Proficient

May 2021

Influencing and negotiating with customers

Full results: [Proficient](#)

Work style: Reliability — Proficient

August 2021

Tendency to be reliable, dependable, and act with integrity at work

Full results: [Proficient](#)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.