

# Guy L. Bradford

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- Objective** To join a professional company with upward mobility potential that encourages initiative in pursuing business opportunities.
- Strengths** Strong operations background with an emphasis in sales and customer service; including consistently meeting and exceeding quotas, goals and expectations through quality communications and problem solving expertise.
- Experience**
- 2008 to Present Smithfield Pet - Premium Pet Health Denver, CO  
**Warehouse Manager**
- Improved efficiencies in loading and unloading of freight cutting times in half.
  - Was the company forklift instructor.
  - Developed programs to make inventory accuracy improvements.
  - Responsible for Inventory Completion/Cycle Count Quarterly
  - Supervised two separate crews with 12 employees
- 2008-2008 US Freight Solutions Denver, CO  
Account Executive
- Awarded top salesman in Colorado in first month of employment.
  - Yielded \$20,000 of new revenue for company.
  - Responsible for maintenance and growth of large sales territory.
- 2006-2008 DATS Trucking Commerce City, CO  
Account Manager
- Met or exceeded sales goals 16 months in a row.
  - Trained four Account Managers to assist upper management
  - Covered four territories during training of Account Managers to assist in regional sales for company.
- 2001-2006 Busy Body Home Fitness/Fitness Gallery Denver, CO  
Store Manager/Sales Representative
- Managed multiple stores and employees as well as trained all staff.
  - Consistently hit store and individual sales goals.
  - Effectively maintained over \$100,000 of inventory moving in and out of four store locations in Colorado.
- 1999-2001 Consolidated Freight Ways Commerce City, CO  
Operations Supervisor
- Directly supervised union crews of up to 25 people.
  - Moved up to 1,000,000 lbs. of in/outbound freight in timely manner within a 125 door cross-dock operation

- Responsible for maintaining company CAD program to ensure proper and timely movement of freight within the Denver Metro area.

Education

1983-1988

Adams State University

Alamosa, CO

- B.A., Business Administration.
- Three Time Letterman in Football

Additional  
Qualifications:

- Hazardous Material Handling/Cleanup
- Certified Forklift Instructor
- T.O.P.S. (Techniques of Professional Selling)
- High Brown Belt in Tang Soo Do
- SAP Proficient
- Microsoft Office
- AS400 systems