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OBJECTIVE: SENIOR LEVEL SUPPLY CHAIN MANAGEMENT

EXPERIENCE: Decisive and skillful Director level Supply Chain/Project Management professional offering years of diversified and increasingly responsible Supply Chain experience in the aerospace and technical industries with extensive purchasing, operational, administrative, maintenance and manufacturing background. I have demonstrated a practical yet imaginative approach to contract management through the introduction of systems, methods and controls. Possess very strong analytical, organizational, verbal and written communications skills. Extensive computer experience and proficiency.

SPECIALTIES:

Project Management,
Six Sigma/Lean Process Methodologies,
Contract Writing and Negotiation,
Database Management,
Automated Reporting,
Sarbanes Oxley Compliance,

Logistics and Warehouse Management,
Strategic Sourcing,
Cost Deflation and Reduction,
Data Analysis,
Vendor Management/Development,
Enterprise/Materials Resource Planning

BUSINESS and OPERATIONAL ACUMEN:

I have demonstrated abilities in adapting to the dynamic shifts associated with the aviation industry. Through collaboration, communication, business, operational and extensive industry knowledge I've been able to better focus my planning and organizing skills in establishing strategic direction in managing my assigned areas of responsibility. By effectively and proactively managing the procurement process I have been able to consistently reduce rates and maintenance costs per flight hour associated with repair and overhaul of key aircraft components. I have acquired extensive and specialized in-depth knowledge of all elements of the procurement process related to these components, including the interactions between internal departments and how their processes affect one another. Understanding the complicated balance and interplay between the Engineering, Financial, Business, Operations and Logistical requirements as well as the supplier capabilities and capacity have all contributed to my success.

PROJECT MANAGEMENT:

Extensive experience in creating comprehensive project schedules for significant Business Unit projects. Established and met clearly identified time frames for key project milestones and ensured alignment of sub tier activities for overall project visibility, tracking and completion. I directed and managed very complex project schedules requiring management of regional and/or international activities. Independently identified project resource requirements into a single overall project plan but collaborated with others on the most complex projects assigned. I have the ability to direct, delegate and ensure performance of assigned responsibilities and tasks as a project team leader in support of the overall large scale projects. Utilizing established process improvement methodologies has allowed me to objectively establish, view and appraise present and potential scenarios and cost effective solutions.

DOCUMENTATION and RECORDS:

Strong working knowledge of aviation related documentation and record keeping requirements and control. Active involvement in establishing new and ongoing revision of company Policy and Procedures as recorded in the General Maintenance Manual (GMM) in compliance with established FAA guidelines. Responsible for maintaining complete traceability, accountability, regulatory and configuration compliance of all LRU, Rotable and Repairable inventory. Direct interface and cross functional responsibility with Material Services for inventory control and Inspection/Receiving. Identification, cataloging and resolution of various discrepancy issues by establishment, maintenance and enforcement of process procedures.

ELECTRONIC DATA MANAGEMENT

Experienced in the planning, implementation and operation of enterprise wide computer based data collection programs. Planning, implementation and transition of MRO software (AuRA, TRAX, SAP). Extensive expertise in the utilization, automation and integration of the entire suite of Microsoft Office products in tactical support of daily operations. Able to create interactive and customized task specific databases programmed using Visual Basic. Familiarity with web site creation and support using HTML. Have experience with data management and system backup requirements.

SUPPLIER MANAGEMENT:

Active supplier management, which includes establishing supplier selection criteria, continued performance assessment, product reliability and other elements while continuing to maintain the relationship has allowed me to consistently control, meet and often exceed goals and deliverables. By setting and monitoring performance goals for suppliers I have achieved positive business results and been able to clearly quantify progress. As needed I've been able to reprioritize and adjust to changing requirements, as appropriate while preventing irrelevant issues or distractions from interfering with timely completion of important tasks. Supplier development is and remains an important element in my methodology.

PROPOSALS and CONTRACTS:

Knowledgeable in the writing, negotiation and execution of proposals and contracts, I always promote, balance and manage company requirements with supplier interests using a high degree of ingenuity, creativity and innovation. Experienced in preparing proposals, business offers and contributing to finalization of win-win business solutions using customized automated tools and processes. I have developed a comprehensive, market based Component Repair / Overhaul RFQ process by which quality suppliers can be awarded components based upon their ability to perform as demonstrated by standardized selection criteria and metrics.

EMPLOYEE DEVELOPMENT:

Through coaching, mentoring, leading by example and actively engaging with both peers and subordinates I have been successful in motivating others and strengthening the organizational talent base. I've created a climate within my department in which team members want to do their best for the organization and for both the sense of accomplishment and pride associated with such success. By communication, instilling a sense of purpose, delegation of authority, timely feedback and instruction I have always been able to help my team broaden their perspective and increase their skills.

EMPLOYMENT:

Air Methods, Corp, Centennial, CO

- Director of Supply Chain 2013 - 2017

Air Methods, Corp. is the largest publicly owned emergency medical services helicopter operator in the United States, with a fleet of almost 500 modern medical transport helicopters located at more than 370 bases in all 50 states and Haiti. I have been directly working with the VP of Aviation Support and the Supply Chain staff in several areas including, but not limited to: Policies and Procedures, Documentation of Process Flow, Vendor Performance, Internal and External Requisition Fill Rate: Internal and External Fulfillment rate improvement, Process Analysis and Improvement, Inventory Optimization, Inventory Accuracy, Aircraft Part Obsolescence Identification and Disposition and establishment of automated KPI reporting standards and tools.

CHROMALLOY Nevada, Carson City, NV

- Director of Purchasing (Contract Position) 2011 – 2013

Chromalloy is the world's largest independent supplier of technologically advanced repairs, coatings, and FAA approved replacement parts for turbine airfoils and other critical engine components for commercial airlines, the military and industrial turbine engine applications. I was responsible for the Supply Chain functions of Purchasing, Material Planning, Shipping and Receiving for three (3) different facilities in both Nevada and California engaged in the repair, overhaul and manufacture of turbine blades and vanes for aircraft engines.

- \$60+M in Annual Direct Spend
- Reduced Inventory \$2.0M (+30%)
 - o Previously carried \$5-6M in inventory
- Expanded Consignment Inventory
 - o Up to \$1.0M in value
- Eliminated Stock Outs
- Standardized the PO Process
 - o For all three facilities
- Automated the Requisition System
 - o From paper REQs
 - o To computerized Approval, Processing and Placement
- Implemented Supplier Performance Scorecards
- Led vendor selection process for factory refurbishment
 - o Improved process flow
 - o Upgraded equipment
- Reduced Shipping Costs 15-18%
 - o Utilized 'Preferred' carriers
 - o Negotiated contracts
 - o Controlled shipping material costs
- Established extended payment terms
 - o Net 75 for highest spend vendors
 - o Net 60 for most others
 - o Net 45 / 30 for remainder
- Employed LEAN principles to Purchasing
 - o Reduced staff 33% (6 down to 4)

HAWKER PACIFIC AEROSPACE, Sun Valley, CA

A wholly owned subsidiary of LUFTHANSA TECHNIK

- Manager of Engineering 2008 – 2010

Hands-on Engineering Manager in support Landing Gear Operations Department. Manage and direct the material planners, overhaul planners, configuration engineers, document control planners, and product inspectors. Responsible for support capabilities provided by the team for production and other areas inside the company. Continuously analyze opportunities to improve cost effectiveness, TAT (turn-around-time), reliability and safety of

products and processes as well as initiation of appropriate actions. Coordinate with senior management, OEMs, and customers. Monitor the implementation of requirements made by the FAA or OEM. Provide positive inter-Company interface with other departments for resolution of competing requirements and confer with management, engineering, and other staff regarding manufacturing capabilities, production schedules, and other considerations to facilitate production processes. Actively participates with customers on product issues, corrective actions, problem solving and business development needs. Manage multiple ongoing engineering projects by maintaining schedules, allocating resources, determining priorities and delivering results. Am expected to deliver work products on schedule, on budget, right the first time. Responsible for the leadership and progression of the employees as well as assurance of required qualifications. I am expected to research, recommend, and implement new repair processes and team with suppliers to optimize manufacturing processes.

- Reorganized the department to improve work flow
- Established regular documentation review cycles
- Improved compliance with FAA regulations
- Established Material Review Board (MRB)
- Cleaned out obsolete and non-recoverable parts from inventory

FRONTIER AIRLINES, Denver, CO

- Senior Manager, Repair & Warranty 2006 – 2008

Effectively managed staff of up to 12 responsible for repair, overhaul, and warranty of Engine, Airframe and Interior components. The fleet contained 62 single aisle Airbus A-320 family and 10 Q-400 aircraft. Actively led process improvement initiatives and negotiated significant pricing reductions with OEM and third party repair suppliers which resulted in considerable cost savings and realization of budgetary goals.

- \$25M in Annual Repair Spend
- Reduced Yr/Yr MRO costs for Rotable/Repairable components
 - o \$1,159M on like repairs
- Cost Avoidance (\$1.14M)
 - o Aggressive Quote Review - \$619,099
 - o Warranty Adjudication - \$522,374
- Supplier Rationalization
 - o Reduced vendors from 213 down to 143
- Coordinated closely and worked with
 - o the AOG,
 - o Material Planning,
 - o Purchasing
 - o Engineering; and
 - o Material Services functions in supporting the daily operational performance of the airline.
- Reduced stock outs

- Manager of Purchasing 2005 - 2006

Managed and coordinated activities of buyers and support staff engaged in purchasing aircraft components and indirect items in support of heavy check and daily operational activity of the Airbus and Boeing 737 fleet

DELTA AIR LINES, Atlanta, GA

1995 - 2005

- Commodity Manager, Airframe Purchasing

Complete responsibility for managing the sourcing, contract negotiation and supplier communications for airframe component repair and overhaul.

- \$62M in Annual Repair Spend
- Reduced Yr/Yr costs Rotable/Repairable components

- o \$2+M on like repairs
- Responsibility for Outside Repair (OSR)
 - o 22 shops (Cost Centers)
 - Hydraulics
 - Pneumatics
 - Avionics
 - Flight Control Surfaces
 - o 23K individual line items
 - o 16K placed under contract
 - 1-5 years terms
 - Fixed Pricing
 - Improved Warranty
- Standardization of Supplier Selection Criteria

- Engineer, Supplier Performance-ATG

Responsible for directly interacting with contract Cabin Cleaning and Ramp Services providers, system wide, to develop winning procedures to ensure excellent performance.

- Project Manager, Cabin Services - ATG

Responsible for tracking and reporting Business Partner Performance in the operational areas of Cabin Service, Underwing and Passenger Handling. Developed computer based reporting tools for local Cabin Service Quality Assurance Audits. Provide recommendations regarding staffing and procedures.

EDUCATION: York College, C.U.N.Y. Queens, NY
Major: Pre-engineering, Geology

Atlanta Area Technical College, Atlanta, GA
Major: Aviation Maintenance Technology

TRAINING:

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|-----------------------------|------------------------|
| o Human Factors, | o 6 Sigma Blackbelt, |
| o Management Communication, | o LEAN, |
| o Drug/Alcohol Awareness, | o SAP Super User, |
| o Affirmative Action, | o SAS Enterprise Guide |
| o Safety Awareness, | |

LICENSES: Airframe and Powerplant
F.C.C. General Radio Telephone License

REFERENCES: Available Upon Request