

Jessaca Fewell

Loan Representative

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Continue to exceed goals, to meet expectations of a challenge. To provide excellent service by maintaining professionalism in the most adverse situations.

Work Experience

Loan Representative

Bellco Credit Union - Greenwood Village, CO

2008 to 2012

Assisted members by telephone and follow up interactions from paper, internet and fax applications to identify financial needs and sales opportunities. Analyzed credit bureau reports and made routine credit and business decisions. Offered financial products and services to members, and answers member inquiries about Bellco products and financial services. Performed both lender services and member service transactions.

Demonstrated company's philosophy in all interactions with members, prospective members, and personnel in other departments.

Answered incoming phone calls in a courteous and professional manner.

Analyzed credit bureau reports to accurately identified member financial needs and sales opportunities. Ability to determine specific needs and effectively sell products and set up or coordinate services once needs are established.

Provided continual processing servicing and maintenance of all loans and loan transactions within established guidelines, policies and procedures.

Efficiently solved unique/complex problems for members that relate to the credit union.

Strengthened core relationships through products and services.

Effectively prioritized multiple responsibilities.

Sales Associate

Silver Hill Financial - Denver, CO

2006 to 2008

Built and maintained relationships with territory real estate brokers in a small balance commercial real estate wholesale environment. Assisted brokers in the origination process, providing product information. Communication support through closing, while exceeding a million dollars in production monthly. Ability to problem solve in a high pace market, and stay competitive.

Communicated monthly updates about product changes and special offers to more than 100 active accounts.

Analyzed new files, reviewed credit, and created a overview for underwriter to obtain pre approvals.

Marketing our company through online training and telephone communications.

Education

Horizons Real Estate Academy - Broomfield, CO
2004