

ERIC BORDELON

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Work Experience

Inventory Associate

URSA MAJOR TECH - Berthoud, Colorado

February 2023 to Present

Reason for leaving: Laid-off.

Ursa Major Technologies is an American aerospace company founded in 2015 and based in Berthoud, Colorado. The company produces rocket engines and sells them to space launch and hypersonic companies, and the U.S. Government.

Responsible for completing daily Inventory transactions.

Assembling material kits

Works closely with Manufacturing Engineers to ensure timely transactions to production.

Performs ongoing cycle counts to ensure quantities in ERP are always accurate.

Responsible for keeping organization of Inventory floor.

Shop floor material control, including locating and transporting hardware among workstations within the facility.

Assistance with periodic full physical inventory counts

Cross training in Shipping & Receiving

Exceptional organizational and communication skills, both written and verbal

Proficiency with computer software and ability to learn new programs.

Previous work experience with juggling multiple responsibilities in a fast-paced work environment

FAS Sales & Service Representative

CINTAS - Westminster, Colorado

August 2021 to Present

Reason for leaving:

Looking for a company that I can progress with.

Cintas provides a thorough training program. First Aid and Safety includes a complete line of products and services, from pain relievers to defibrillators, from injury prevention counsel to CPR training. Cintas also provides emergency oxygen, fire extinguisher services, safety gear and a wide range of first aid supplies to business customers. We provide on-site instruction on first aid, CPR and defibrillators and offer sessions on blood-borne pathogens and OSHA compliance. We continually evaluate what else we can do to help employers create safer, healthier, more productive workplaces,

Essential Duties and Responsibilities

Responsibilities include servicing and maintaining our customers' first aid and safety inventory; educating our customers on our products and services and upselling to help ensure OSHA compliance.

Emergency Eyewash Sales & Service Representative

CINTAS - Westminster, Colorado

January 2021 to August 2021

Reason for leaving:

Promotion

Cintas provides a thorough training program. First Aid and Safety includes a complete line of products and services, from pain relievers to defibrillators, from injury prevention counsel to CPR training. Cintas also provides emergency oxygen, fire extinguisher services, safety gear and a wide range of first aid supplies to business customers. We provide on-site instruction on first aid, CPR and defibrillators and offer sessions on blood-borne pathogens and OSHA compliance. We continually evaluate what else we can do to help employers create safer, healthier, more productive workplaces,

Essential Duties and Responsibilities

Responsibilities include servicing and maintaining our customers' eye wash stations using our top-of-the-line service equipment; educating our customers on our products and services and upselling to help ensure OSHA compliance.

Weatherford

Fishing & RCD, Wellhead, Drilling Rental Equipment Division

Sales & Service Representative

Longmont, Colorado

(November 2019-2020)

Reason for leaving:

Market slowing down too much for two salesmen in a smaller shop.

In collaboration with Sales Managers, the Product Line Sales Representative proactively and strategically sells Weatherford tools, technologies, and services within the defined Product Line segment. In alignment with the agreed sales plan, the Sales Representative also works to establish customer relationships that enable the identification of customer needs and the positioning of Weatherford solutions.

Essential Duties and Responsibilities

Ensure products and services are marketed, positioned, and understood by key decision makers within client organizations

Proposes solutions to customers formally (through pitches, presentations, and tender submissions) and informally through networks, relationships, discussions

Communicate/explain/position specialist product line technology

Takes and executes sales orders utilizing appropriate tools, systems, processes, and technology

Supports and coordinates the [technical PL] education of internal sales community

Responsible for relaying competitive information back to the appropriate product line stakeholders, including pricing, good/bad product performance, marketing material, activities, new products/technology etc.

Submit technical abstracts or articles to industry publications and/or WFT intercompany magazine.

Maintains understanding of WFT technical capabilities and service, and effectively communicates product line services and technology to customers

Engages Account management and other Sales personnel

Feeds back customer information, intelligence, requirements, and requests to relevant WFT stakeholders in a timely manner

Ensures WFT systems, including Salesforce are updated and maintained with appropriate sales data in a timely manner

Provides tactical input to PL Sales Strategy when required

Coaches and mentors junior Product Line sales personnel where appropriate

Follows WFT Inc.'s business objectives as outlined in the Business Management System (BMS).

Ensures compliance with the WFT Competence Assurance System.

Performs duties according to the documented Quality Policy and comply with all requirements of the Quality Management System, Standard Operating Procedures, Workplace Instructions, and HSSE policies.

Participates in product line demonstrations and training to customers where appropriate

Follows all WFT Compliance policies

Performs various other duties assigned by line manager/ supervisor within the physical constraints of the job

Weatherford

Fishing & Rental Equipment Division

Sales & Service Representative

Williston, North Dakota

(November 2018 - 2019)

Reason for leaving:

Transferred to Weatherford's Longmont, CO shop

In collaboration with Sales Managers, the Product Line Sales Representative proactively and strategically sells Weatherford tools, technologies, and services within the defined Product Line segment. In alignment with the agreed sales plan, the Sales Representative also works to establish customer relationships that enable the identification of customer needs and the positioning of Weatherford solutions.

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Supports and coordinates the [technical PL] education of internal sales community

Responsible for relaying competitive information back to the appropriate product line stakeholders, including pricing, good/bad product performance, marketing material, activities, new products/technology etc.

Submit technical abstracts or articles to industry publications and/or WFT intercompany magazine.

Maintains understanding of WFT technical capabilities and service, and effectively communicates product line services and technology to customers

Engages Account management and other Sales personnel

Feeds back customer information, intelligence, requirements, and requests to relevant WFT stakeholders in a timely manner

Ensures WFT systems, including Salesforce are updated and maintained with appropriate sales data in a timely manner

Provides tactical input to PL Sales Strategy when required

Coaches and mentors junior Product Line sales personnel where appropriate

Follows WFT Inc.'s business objectives as outlined in the Business Management System (BMS).

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Performs duties according to the documented Quality Policy and comply with all requirements of the Quality Management System, Standard Operating Procedures, Workplace Instructions, and HSSE policies.

Participates in product line demonstrations and training to customers where appropriate

Follows all WFT Compliance policies

Performs various other duties assigned by line manager/ supervisor within the physical constraints of the job

Field Sales Representative

Workstrings International - Williston, North Dakota

April 2017 to November 2018

Reason for leaving:

(I was looking to advance further within the company but too many of our overseas senior guys came back to our HQ and it would be years down the road for my transfer to a different location or higher position inside the company. I was offered a higher salary with more career options with joining Weatherford.)

My role in this position was to sell rental equipment to new or existing customers. I was responsible for handling smaller accounts and interacting with established customers while performing follow-up appointments. This position required some sales experience and general knowledge of the division's policies, products/services and their application.

Essential Duties and Responsibilities

Responsible for making land rig sales calls to promote WSI in the field

Performs visits to rig/company personnel to discuss needs of existing customers and obtain new customers

Keeps abreast of rig and well performance to recommend appropriate equipment and provide information on how WSI can assist on the rig

Keeps an accurate schedule of rental days and turns in reports to appropriate facility manager

Reviews rig reports weekly and completes and maintains weekly sales and inventory reports

Communicates with customers and company personnel onshore to discuss any issues with the rental equipment

Trains rig employees to handle and protect the equipment to increase cost savings for WSI and the customer

Verifies all inventory by visiting rigs before and after each job

Communicates and coordinates with Dispatchers for pre-loading of a job

Works with administrative personnel to complete tickets and paperwork including rental invoices, billing rental days, rental agreements

Responsible for attending all safety related meetings and following all safety regulations and guidelines as defined by Superior and its customers.

Responsible for conducting oneself in a professional manner always including personal appearance and interaction with the customer.

Performs basic assessments on pipe condition on every well.

Involved in rig inspections and assists in organizing inspections if necessary.

Responsible for obtaining and maintaining copies of inspection reports and hardband reports.

Responsible for knowledge of drilling schedules and to establish possible future sales opportunities.

Review damage approval forms post-job and discuss any issues with customer.

Know and understand Workstrings Quality Policy and comply with all requirements of the Quality Systems & Procedures Manuals while also complying with all HSE requirements.

Damages & Inventory Specialist

Broussard, Louisiana

May 2015 to April 2017

Reason for leaving:

(promotion/transfer)

Positioned lifting devices under, over, or around loaded pallets, skids, and boxes, and secure material or products for transport to designated areas
Maintained records such as vehicle logs and records of cargo in accordance with regulations
Operated a variety of forklifts and overhead cranes to move oilfield equipment to and from designated areas
Inspected incoming equipment for any damages and forwarded all pieces to the appropriate area.

Material Coordinator/Shipping & Receiving

Broussard - Louisiana

June 2013 to May 2015

Reason for leaving:
(promotion)

General Purpose of the Job

Responsible for daily routine and complex operations matters, communicating with customers and vendors regarding on-going projects and shipping & receiving needs.

Works with shop and transportation personnel to accomplish tasks.

Essential Duties and Responsibilities

Coordinate shipping and receiving through customer correspondence

Loaded and unloaded trucks daily

Expedite equipment as necessary to fulfill customer demands

Maintain records of in-process order activities

Inform Operations Manager and Inventory Control Specialist of daily events

Generate purchase orders and submit for approval to meet customer needs

Provides technical assistance and support to Operations Manager

Ensure adequate and on time equipment delivery; repair or modify as needed

Generate delivery tickets, purchase orders, repair tickets and rental return tickets as necessary

Communicate with customers and vendors regarding equipment location and status

Provide shop operations and transportation personnel direction regarding items for shipping and receiving

Troubleshoot with customers and vendors on equipment malfunctions, equipment concerns, or downtime related to equipment

Notify QA personnel on status of repaired or modified equipment

Know and understand Workstrings International's Quality Policy and comply with all requirements of the Quality Systems & Procedures Manuals while also complying with all HSE requirements

FedEx Express

Swing Courier - Lafayette, Louisiana

September 2010 to June 2014

Reason for leaving:

(Opportunity to work in the Oilfield)

Essential Duties and Responsibilities

Performed inside delivery for customers.

Performed deliveries throughout greater Lafayette metropolitan area.

Followed appropriate safety procedures for transporting dangerous goods

Read maps and followed written and verbal geographic directions

Reported delays, accidents, or other traffic and transportation situations to bases or other vehicles using a power pad.

Obedyed traffic laws, and follow established traffic and transportation procedures
Operated all wheeled vehicles and equipment over varied terrain and roadways
Sorted packages into route order and loaded into trucks
Delivered packages on route based on priority to residential and business addresses.

Home Delivery

FedEx Ground - Lafayette, Louisiana
October 2006 to September 2010

Performed inside delivery for customers.
Performed deliveries throughout greater Lafayette metropolitan area.
Followed appropriate safety procedures for transporting dangerous goods
Read maps and followed written and verbal geographic directions
Reported delays, accidents, or other traffic and transportation situations to bases or other vehicles using a power pad.
Obedyed traffic laws, and follow established traffic and transportation procedures
Operated all wheeled vehicles and equipment over varied terrain and roadways
Sorted packages into route order and loaded into trucks
Delivered packages on route based on priority to residential and business addresses.

GMAW/MIG Production Welder

Staffing Agencies - Moline, Illinois
August 2005 to October 2006

Reason for leaving:
(Wasn't enjoying being stuck in one spot all day doing the same type of welding like a production robot.)
Essential Duties and Responsibilities
Staged, fitted and fabricated metal components.
Heated, formed and dressed metal parts with hand tools, torch and arc welding equipment.
Operated manual and semi-automatic welding equipment to fuse metal segments together.
Adjusted functional parts of equipment and control instruments.
Set up equipment and welded parts according to welding chart specifications and type.
Followed all safety guidelines, including proper machine guarding and lockout and tagout procedures.
Adjusted the weld machines to the correct settings prior to weld applications.

Zoo Keeper/Head Reptile Keeper

Zoo of Acadiana - Broussard, Louisiana
May 2003 to July 2005

Reason for leaving:
(Moved to Illinois with my girlfriend to be closer to her family.)
Essential Duties and Responsibilities
Adhered to high standards of safety, cleanliness and professionalism.
Performed animal education shows for the public.
Prepared animal diets.
Administered medications to animals as directed by the vet.
Cleaned animal exhibits and feed them the prepared food.
Neuville Boat works
Fitting and Welding Crew Member
Loreauville, Louisiana
June 2002 to May 2003

Reason for leaving:

(Opportunity to work with animals at a zoo.)

Essential Duties and Responsibilities

Fitted, Tacked and assisted seasoned welders.

Light carpentry work.

Followed the Foreman's drafts given by the Marine Engineer to build the main frame of the crew boats the company produced.

Lawn Maintenance

Loreauville - Louisiana

May 2000 to June 2002

Reason for leaving:

(Promoted to join the Fitting and Welding crew)

When I was caught up on the lawn work around the company. I would spend time with the seasoned welders to get tips and advice on how to become a good aluminum welder like them. I would get scrap material from the bin and practice welding. It eventually opened the door for me to join their welding crew.

Education

Blackhawk Community College - Moline, Illinois, US

2007

GED

public school - Lafayette, Louisiana, US

2002

Skills

- Strong ability to maintain various company inventories and product knowledge.
Basic knowledge of oilfield tubular equipment and inspection reports.
Basic knowledge of Microsoft Word & Excel.
I've created several company flyers, safety tutorials and spreadsheets to help previous departments I've worked in become better structured for new and existing employees.
Strong verbal, written communication and troubleshooting skills.
Ability to attend customer events on company's behalf and conduct oneself in a professional manner.
Ability to build and maintain positive customer relationships, both internal and external.
Ability to deal with frequent changes, delays, or unexpected events.
Ability to read and interpret documents such as safety rules, operating and maintenance instructions, inspections, and procedure manuals.
Ability to drive long distances in all types of weather. I drove seven years professionally under a strenuous time frame for FedEx without any accidents or legal violations. I take a lot of pride in my safe driving record.

Certifications and Licenses

First Aid Certification