

# Eric Young

Minnetonka, MN

- Email me on Indeed: <http://www.indeed.com/r/Eric-Young/4fa3462db3687698>

Authorized to work in the US for any employer

## Work Experience

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### **Sales Representative**

Ultra Investment Group

December 2019 to Present

I work remotely from home using CRM, cold calling prospects and seeing if they want to sell home.

### **Contractor Pipe welder/fitter (TIG & STICK)**

Helix Resources LLC - Houma, LA

April 2019 to Present

I am a contract welder that travels to different power plants and job sites. I mostly weld pipe, and I am able to do all processes of welding!

### **Pipefitter/Welder**

LPG - Buffalo, MN

June 2016 to April 2019

Propane Tank Installer

Pipe Welder and Pipe Fitter, also some light Fabrication.

With the Position I am Required to travel.

### **Outside Sales Consultant**

Intelligent Design - Minneapolis, MN

2017 to 2019

Part time Outside Sales Rep. I work with homeowners and other contractors to get remodeling done on homes. Typically this is covered by insurance proceeds. Over the years I have gained a reputation and now works usually comes to me!

## Education

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### **Associate in Pipe and Structural Welding**

Metro Technology Centers - Oklahoma City, OK

August 2013 to May 2015

### **High School**

Thunderbird Youth Academy - Pryor, OK

July 2012 to December 2012

## Skills

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- Blueprints (4 years)
- GMAW (3 years)
- Lathe (Less than 1 year)
- Shear (Less than 1 year)
- Welding (5 years)
- Maintenance
- Fabrication
- Marketing
- Sales (5 years)
- Customer Service (5 years)
- Powerpoint
- CRM
- Business Development
- training
- Outlook
- Microsoft Office
- Word (5 years)
- MIG

## Certifications and Licenses

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### **OSHA 10**

### **DOT Medical Card**

## Assessments

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### **Sales Skills: Influence & Negotiation — Familiar**

May 2019

Using influence and negotiation techniques to engage with and persuade customers.

Full results: [https://share.indeedassessments.com/share\\_assignment/hzkagbwh962pjo2l](https://share.indeedassessments.com/share_assignment/hzkagbwh962pjo2l)

Indeed Assessments provides skills tests that are not indicative of a license or certification, or continued development in any professional field.

## Additional Information

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### Skills

- SMAW, GMAW, FCAW, GTAW, Lathe Operation
- Oxy-fuel Cutting, Air Gouger, Metal Shear Operation
- Basic Welding symbols and Blueprints
- Basic Fabricating Skills